**WORK SESSION MEETING**
**AGENDA**
**CITY OF CREVE COEUR**
**CITY COUNCIL & FINANCE COMMITTEE**
**300 NORTH NEW BALLAS RD**
**MAY 27, 2025**
**6:00 PM**

**CALL TO ORDER**

**ROLL CALL**

**DISCUSSION ITEMS**

1. **Approval of May 12, 2025, City Council Joint Work Session Minutes**
2. **Fiscal Year 2026 Preliminary Budget**
   **Summary:** Staff will continue reviewing the Preliminary Budget for Fiscal Year 2026, beginning July 1, 2025, with the City Council and Finance Committee.

**ADJOURNMENT**

**Pursuant to Section 610.022 RSMo., the City Council could, at any time during the meeting, vote to close the public meeting and move to closed session to discuss matters relating to litigation, legal actions and/or communications from the City Attorney as provided under Section 610.021(1) RSMo. and/or personnel matters under Section 610.021(13) RSMo. And/or employee matters under Section 610.021(3) RSMo. and/or real estate matters under Section 610.021(2) or other matters as permitted by Chapter 610.**

**Posted by:** ____________________

**Date/Time posted:** ____________________

***If you need special accommodations to attend a meeting, services may be arranged by contacting the Office of the City Administrator in advance.***

JOINT WORK SESSION MEETING
MINUTES
CITY OF CREVE COEUR
CITY COUNCIL & FINANCE
COMMITTEE
300 NORTH NEW BALLAS RD
MAY 12, 2025
6:00 PM

**CALL TO ORDER**

A joint work session meeting of the City Council and the Finance Committee of the City of Creve Coeur was called to order by Mayor Robert Hoffman at the City Council Chamber, 300 North New Ballas Rd, City of Creve Coeur Government Center, Creve Coeur, MO 63141 on Monday, May 12, 2025, at 6:00 p.m.

**ROLL CALL**

Mayor Robert Hoffman
Council Member, Ward 1 Mark Manlin
Council Member, Ward 1 Donna Spence
Council Member, Ward 2 Nicole Greer
Council Member, Ward 2 Kimberly Norwood
Council Member, Ward 3 David Hoffman
Council Member, Ward 3 Drew Newman
Council Member, Ward 4 Mara Berry
Council Member, Ward 4 Scott Saunders

Finance Committee Members Present: Chair Betty Kagan, Ted Armstrong, Aaron Fields, Chris Floyd, Stephen Keyser, and Ellen Lawrence.

Staff Present: City Administrator Mark Perkins, City Attorney Carl Lumley, Director of Community Development Jason Jaggi, Director of Finance Lori Obermoeller, Director of Public Works Jim Heines, Director of Recreation Jason Valvero, Assistant City Administrator Sharon Stott, Chief of Police Jeffrey Hartman, Finance Manager Tracy Brothers, Accounting Associate Aaron Johnson, and City Clerk Kellie Henke.

**DISCUSSION ITEMS**

1. **Fiscal Year 2026 Preliminary Budget**

City Administrator Mark Perkins and Director of Finance Lori Obermoeller started the review of the FY2026 Budget with the Council and Finance Committee and responded to questions (see Exhibit A, Slides 1–38).

Mr. Perkins stated that the City maintains a significant reserve in the General Fund, allowing for the allocation of funds in FY2026 towards long-term capital needs such as a future Government Center and $2 million reserved for unexpected street projects. He projected an unassigned balance of $13.1 million in FY2026. Mr. Perkins also highlighted that revenues are flat while expenditures are rising, including personnel costs and the new trash and recycling contract starting July 1, 2025.

Council Member Spence requested clarification on a potential "no tax increase" bond issue. Mr. Perkins explained that this would be an opportunity for the City to present a bond issue to voters that would maintain the current tax levy rate related to the police station bond for the purpose of financing a new government center.

Ms. Obermoeller summarized a 5-year operating revenue trend for the General Fund, noting that both revenues and expenditures are projected to remain flat from FY2025. She broke down the General Fund revenues by class, highlighting public utility tax and sales tax as the largest contributors, and also reviewed intergovernmental revenue. Although increases are anticipated in property tax, utility tax, and sales tax, revenues from licenses and building permits are decreasing. Council Member Manlin confirmed with Ms. Obermoeller that these projections do not include revenues from the Olia Village development. Ms. Obermoeller explained that if values increase after the Board of Equalization's final assessments, the City would need to decrease the rate due to limitations on increases as they are only allowed based on annual inflation or new construction.

Ms. Obermoeller stated that all utility revenues are projected to increase, except for Telephone and Video Service Fees. Mr. Perkins clarified that the decrease in video service fees is due to scheduled statutory rate reductions. Council Member Spence inquired about the reason for these scheduled reductions. Mr. Perkins explained that the primary driver was a state-level statute. City Attorney Carl Lumley added that telephone revenues are declining because of calculations that classify a significant portion of the bill as data rather than voice. He further stated that the City is currently in litigation, asserting that the entire amount is taxable. He stated that video fees have also declined because of the shift from traditional cable to streaming, and there is litigation over streamers failure to pay the fees.

Ms. Obermoeller pointed out a 10% rise in the gasoline tax, which is a scheduled rate adjustment under a five-year legislative plan concluding on July 1, 2025. Mr. Perkins mentioned proposed legislation that would permit the legislature to control some gas tax funds currently allocated to the Missouri Department of Transportation (MoDOT) or municipalities. Although unsuccessful so far, he expressed concerns that this could lead to further revenue reductions.

In response to a question from Council Member Manlin, Ms. Obermoeller stated that dispensary tax revenues are reflected in the Public Safety Sales Tax.

Mayor Hoffman asked about the last change to business license fees, and Mr. Perkins stated it was in 1990. Ms. Obermoeller noted that the City's rate is low compared to the region, stating that unlike most municipalities that charge based on gross receipts, the City's fees are based on square footage. Any change to these rates would require voter approval.

Ms. Obermoeller explained the legislation regarding Sales Tax Sharing that designates "A" cities as point of sale (retaining the sales tax collected within their boundaries) and "B" cities as pooled (sharing collected sales tax with other "B" cities on a per capita basis). She clarified that Creve Coeur is primarily a point of sale ("A") city, except for annexed areas which are part of a "B" pool. Finance Committee Member Ted Armstrong inquired if the boundaries between "A" and "B" areas could be modified. Mr. Perkins responded that the "B" pool areas within Creve Coeur were annexed after the current taxation system was established. He also noted that this system applies only to St. Louis County and that these boundaries cannot be changed. Mr. Perkins stated that any future annexations by the City would automatically become part of a "B" pool area.

Ms. Obermoeller presented an overview of the Fiscal Year 2026 (FY26) General Fund transfers. These included transfers in from the Public Safety Fund and the Parks and Stormwater Fund, as well as transfers out to the Capital Improvement Fund. Regarding the Public Safety Fund, Ms. Obermoeller explained that city policy permits the transfer of up to 20% of the Sales Tax revenue into the General Fund to cover Police Department pension costs. She further stated that in 2017, the City established a policy allocating 20% of the Public Safety Fund towards pension costs and 45-55% towards personnel costs.

Mr. Perkins explained that the public safety revenue originates from a St. Louis County sales tax and was distributed to municipalities on a per capita basis. He noted that the City established a dedicated Public Safety Fund to ensure these funds were specifically used for public safety services. This fund, he added, has enabled the City to remain competitive in a rapidly rising market for police officers over the last five to six years, aiding in both retention and recruitment. Mr. Perkins stated that the City will at some point exhaust these funds and will need to explore alternative revenue sources.

Mr. Perkins presented an overview of the estimated General Fund expenditures for FY 2025 and projections for FY2026, which included both personnel services and operating expenses.

# JOINT WORK SESSION MEETING MINUTES
# CITY OF CREVE COEUR
# CITY COUNCIL & FINANCE COMMITTEE
# 300 NORTH NEW BALLAS RD
# MAY 12, 2025
# 6:00 PM

Assistant City Administrator Sharon Stott detailed the General Fund allocation for personnel. This included discussions on increasing salary ranges, implementing market equity adjustments, and providing salary increases for employees based on both merit and step based.

Council Member Spence stated these personnel changes align with Goal 1 of the Creve Coeur 2023-2025 Strategic Plan: "Invest in City Services to make them effective and efficient by retaining and attracting qualified employees through competitive pay and benefits".

*Council Member Hoffman left the room at 6:51 p.m. and returned at 6:52 p.m.*

Mr. Perkins highlighted recent changes to the City's Pension Plan. These changes included transitioning the remaining employees in the Legacy Plan to the Local Government Employees Retirement System (LAGERS), enhancing the plan itself, and implementing a Cost-of-Living Adjustment (COLA) for current retirees. He noted that employees are required to contribute 4% of their salary to LAGERS to help offset costs.

Mr. Perkins discussed additional City expenditures, including the City's participation in St. Louis Area Insurance Trust (SLAIT) and stated FY26 includes a 10% increase in liability insurance and worker's compensation. Mr. Perkins stated the health insurance premium will increase by 6%, but this follows a 10-year average increase of 4.15%. Mr. Perkins stated the City requires an employee contribution to help offset costs and a spousal surcharge, which only applies to spouses with other available health coverage.

Mr. Perkins discussed the Genal Fund Operating Expenditures, which shows an overall increase of 8.2%. Expenditures include non-personnel or capital costs, highlighting the increased cost of trash and recycling services for single-family homes and condominiums. Mr. Perkins noted that the new contract for these services will take effect July 1, 2025.

Mr. Perkins discussed the General Fund Capital Outlay, which shows an overall decrease of 17%, and stated that Police and Public Works have the highest department expenditures.

Ms. Perkins summarized a General Fund 5-year projection, which included the General Fund ending balance, the General Fund ending unassigned balance, revenues, expenditures, and the General Fund reserve requirement of 33.3% of annual expenditures.

Mr. Perkins outlined potential cost savings and revenue enhancements for the City. These options include implementing a use tax, directly invoicing residents for trash and recycling services, or modifying the business license fee structure. Council Member Berry inquired about the timeline for shifting trash and recycling payments directly to residents. Mr. Perkins responded that sufficient public education would be necessary before such a change could be implemented, but he confirmed that the new trash and recycling contract provides the option for direct resident invoicing.

Ms. Obermoeller provided further details on the Use Tax, explaining that it replaces sales tax revenue lost due to online and out-of-state purchases. She specified that the proposed Use Tax rate would match the City's local sales tax rate of 1.25%, and that it is determined based on the point of delivery rather than the point of sale. Ms. Obermoeller emphasized that the implementation of a Use Tax requires voter approval.

Council Member Hoffman inquired whether placing the Use Tax on the ballot during a general election would be more advantageous. Mr. Perkins responded that a 2022 analysis did not indicate any significant preference for specific months or election types. However, he also stated that the analysis would be updated. Ms. Obermoeller suggested it would be beneficial to examine how other municipalities that recently passed a use tax justified its use to voters. No concerns were raised by the Council.

Mayor Hoffman thanked everyone for coming and stated the budget review will continue at the next work session on Tuesday, May 27, 2025.



**ADJOURNMENT**

The meeting adjourned at 7:22 p.m.

Submitted by:

| | |
|---|---|
| Kellie Henke | Dr. Robert Hoffman |
| City Clerk | Mayor |

Exhibit A

# FY 2026 Proposed Budget



Joint Work Session

City Council & Finance Committee

May 12, 2025

# FY26 Annual Budget Overview

- Proposed budget provides resources for meeting high expectations of the community
- City continues to be financially strong, with substantial reserves and AAA bond rating
- Revenues are flat, while expenditures are increasing

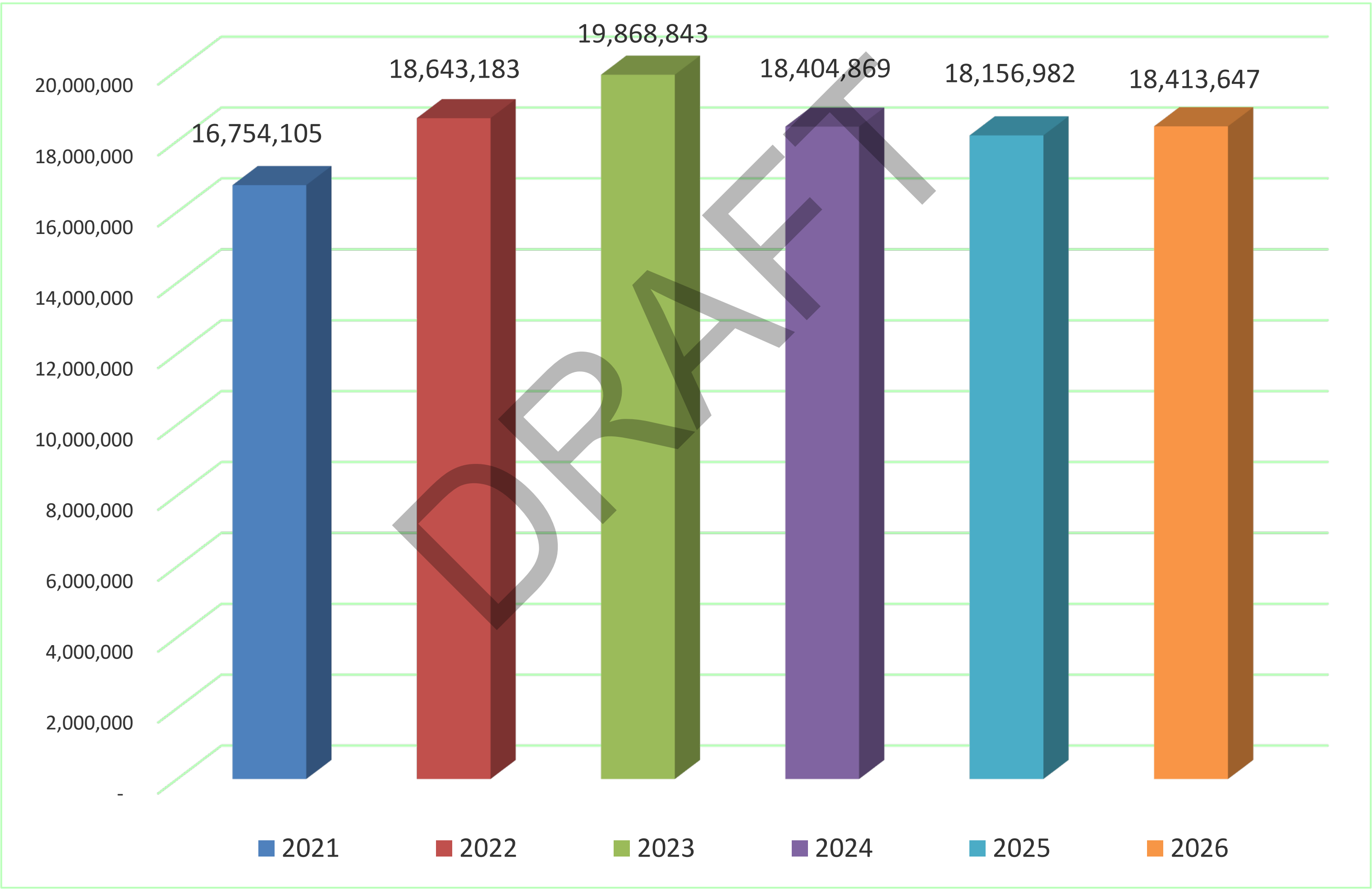
# FY26 Annual Budget Overview

- Revenue growth average of 1.4% over 10 years
- Expenditure growth average of 2.3% over 10 years
  - Higher costs across the board
  - Personnel Costs +8.5% FY24-26
  - Trash & recycling contract +29% effective 7/1/25

# FY26 Annual Budget Overview

- General Fund unassigned balance of $13.1M, or 70.5% of annual expenditures after:
  - Set aside excess reserves for City Facilities Replacement
    - Goal of $10M by FY2028
    - Government Center Replacement Cost $22M
    - No Tax Increase Bond Issue to generate $10-12M
  - Street Program reserves of $2M

# General Fund 5 Year Operating Revenue Trend

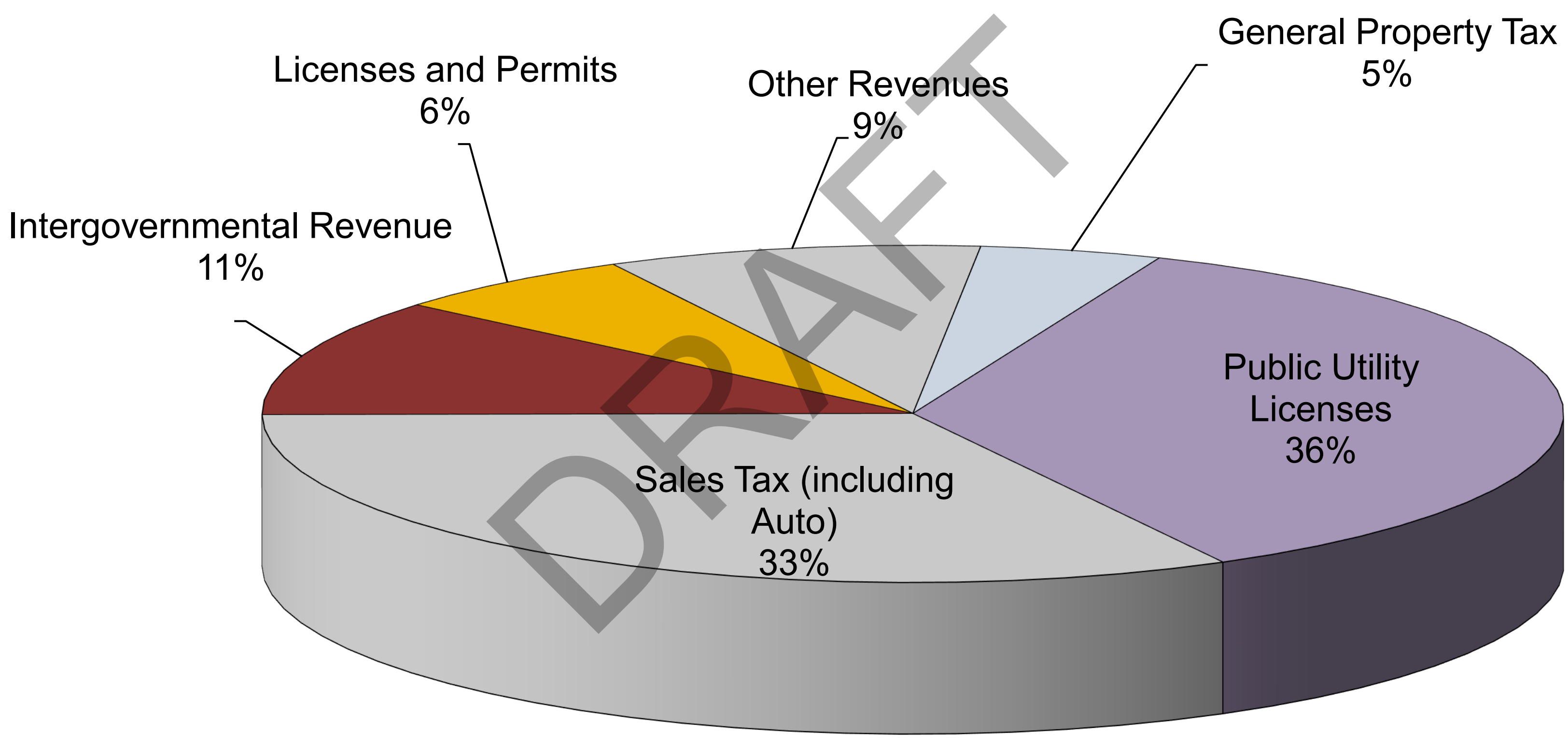



$1.9M in ARPA Funds included in 2022 and 2023

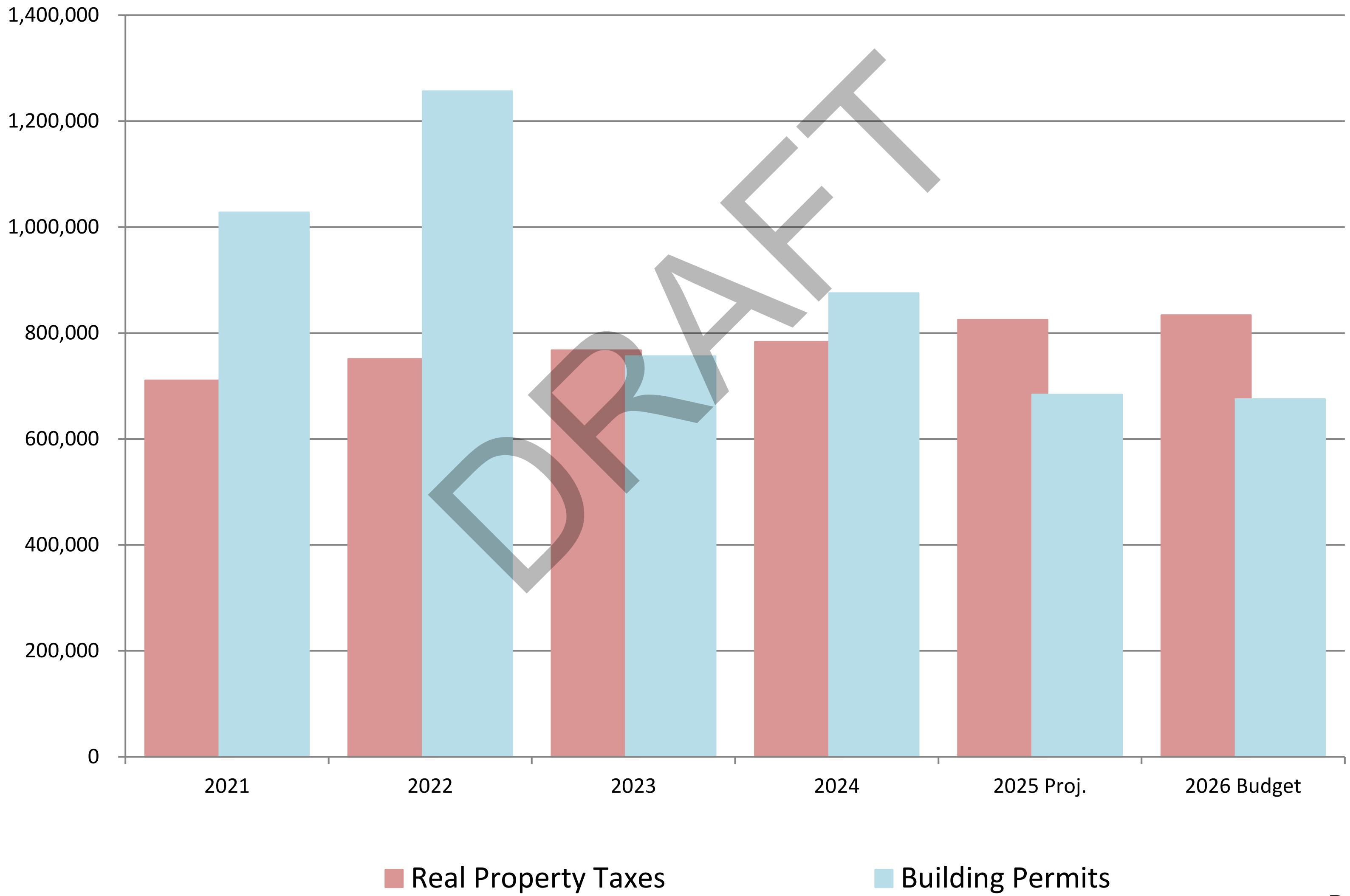
# FY26 General Fund Revenues

| | |
|---|---|
| Sales Tax (including Auto) | $6,034,200 |
| Public Utility Tax | $6,614,495 |
| Other Intergovernmental Rev | $2,078,932 |
| Licenses and Permits | $1,139,599 |
| General Property Tax | $833,452 |
| Investment Interest | $875,000 |
| Municipal Court | $407,844 |
| Other Revenues | $358,125 |
| Municipal Facilities | $72,000 |
| Total | $18,413,647 |

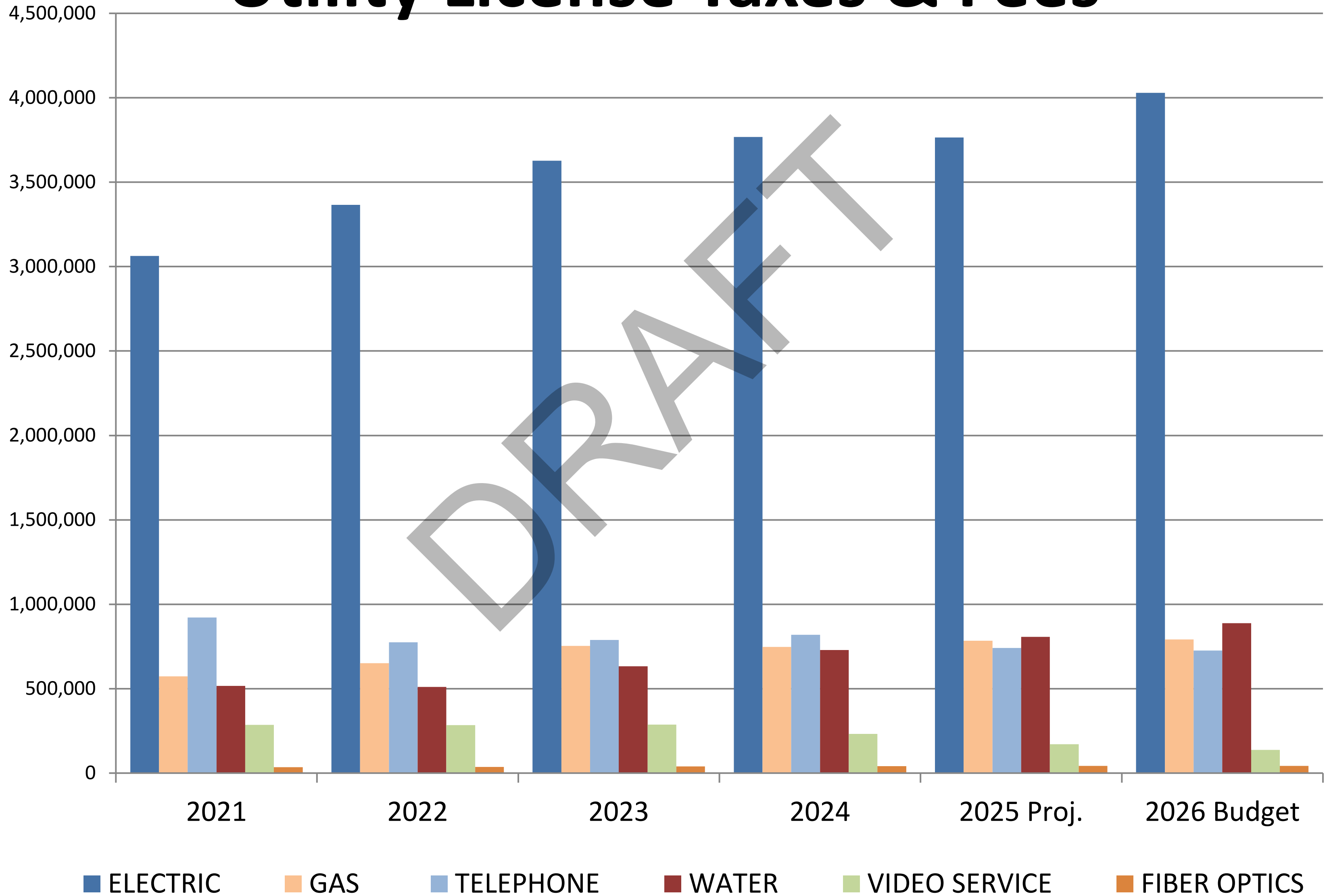
# General Fund Revenues by Class



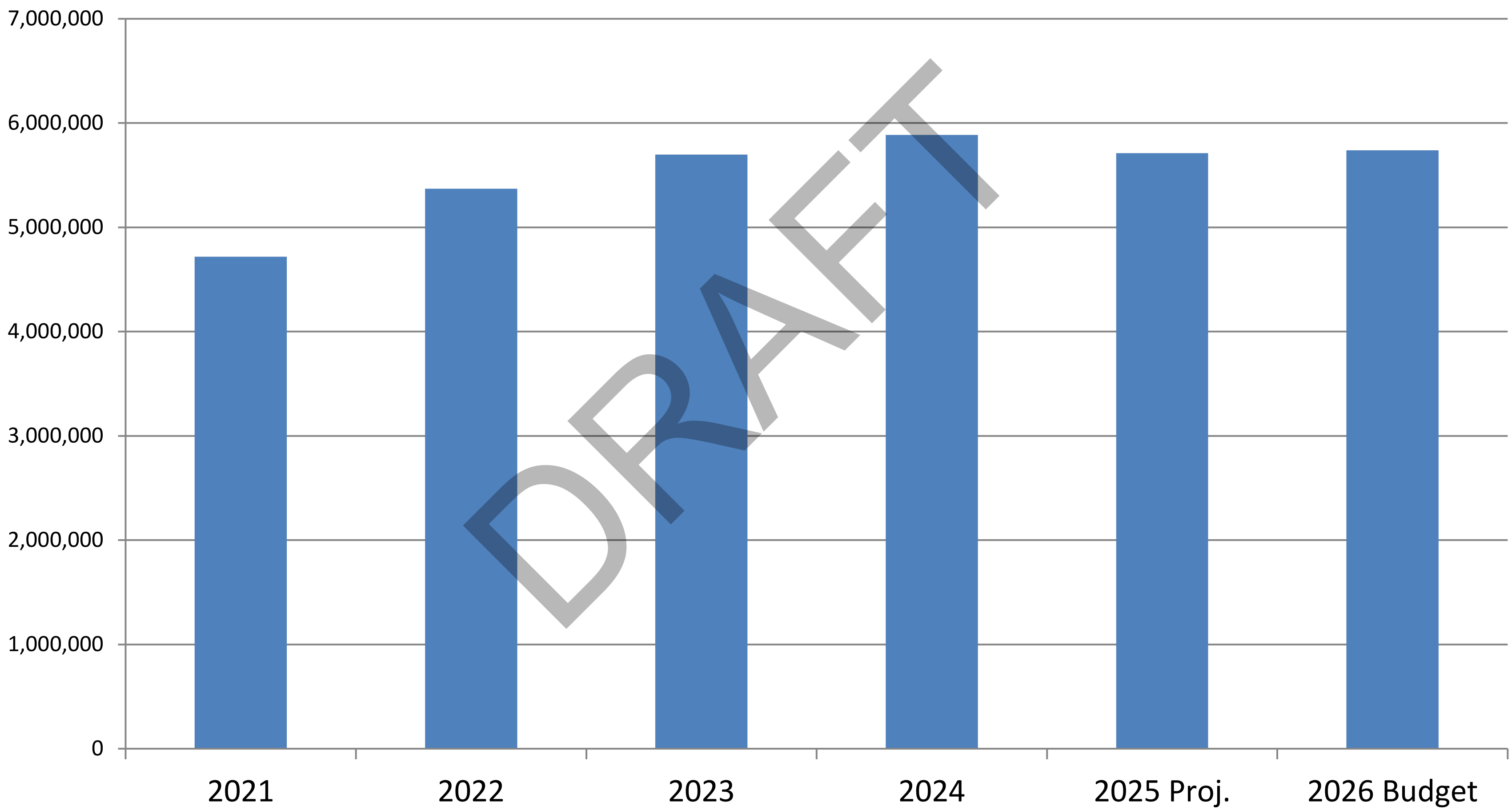
# Property Taxes & Building Permits



# Utility License Taxes & Fees

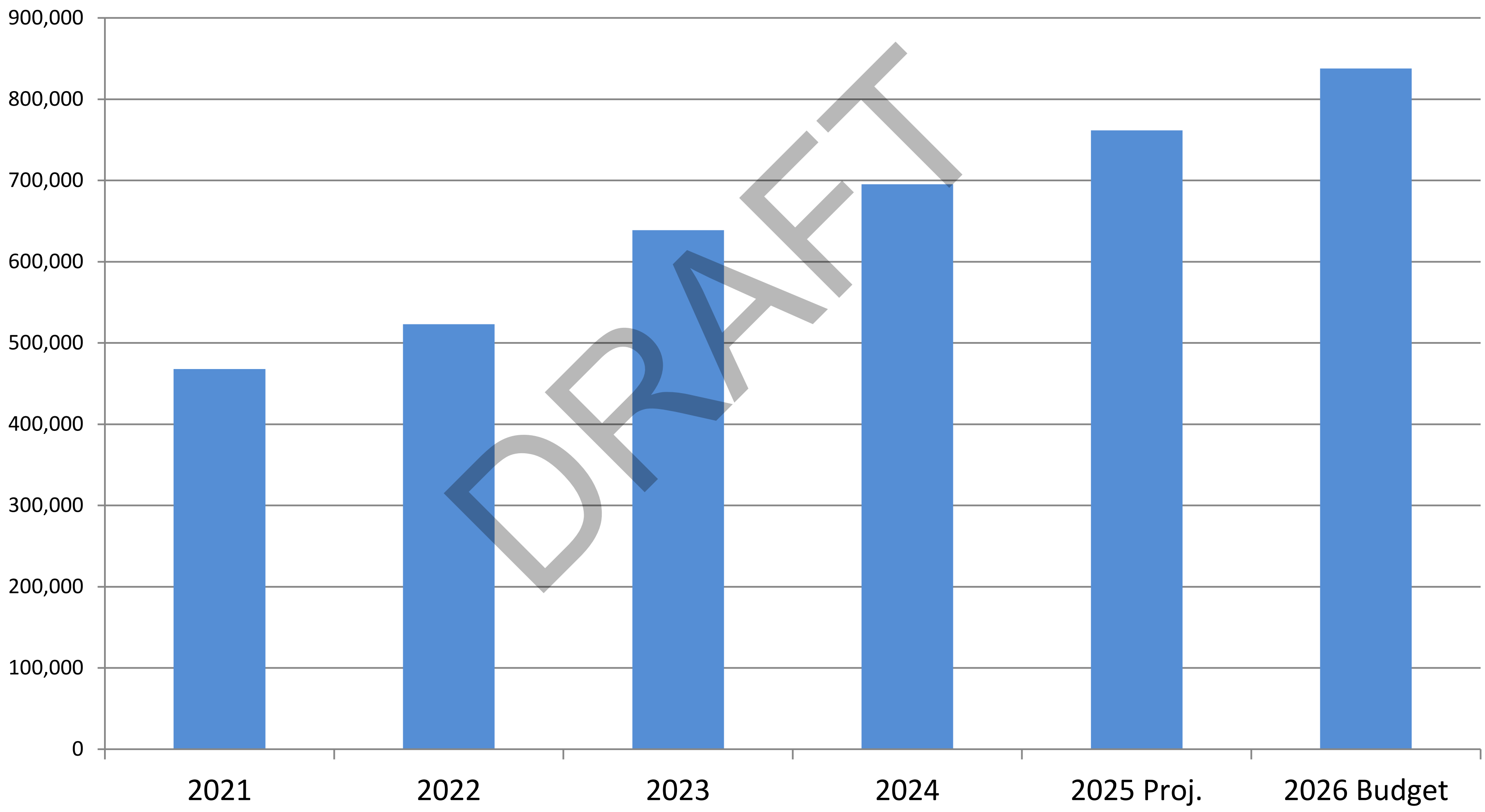


# City Sales Tax

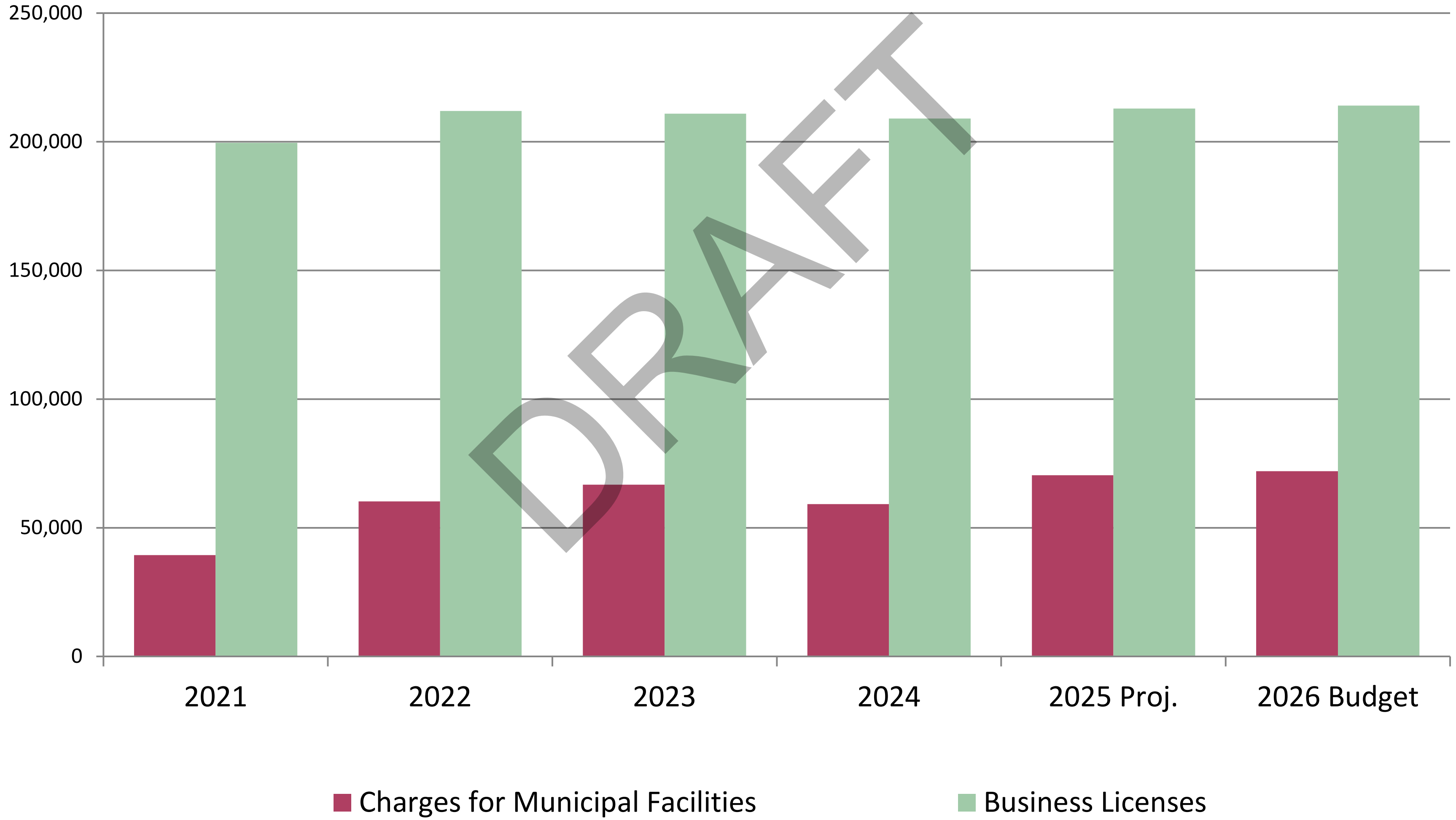


# Auto Sales Tax and County Road & Bridge

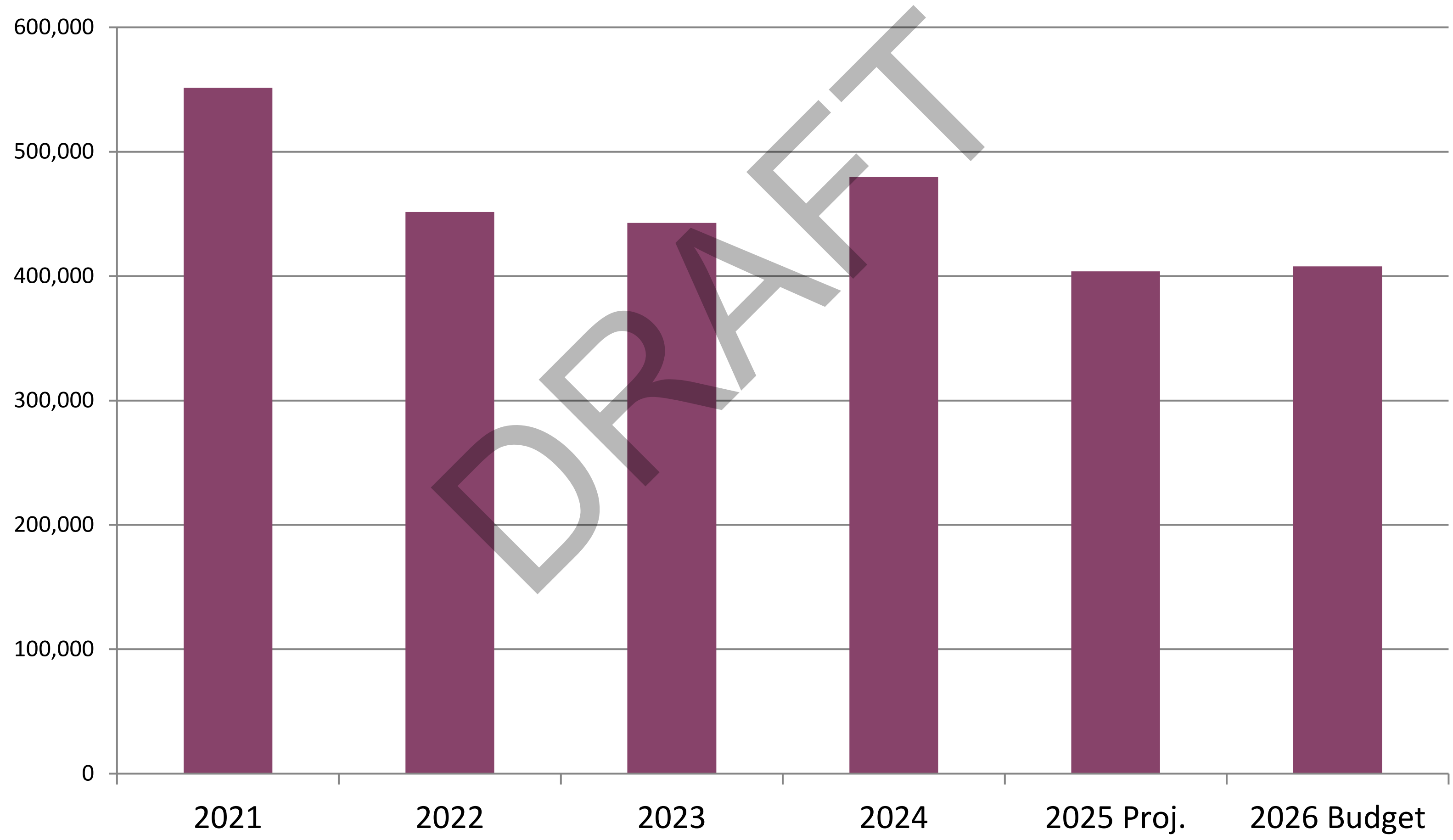
# Gasoline Taxes



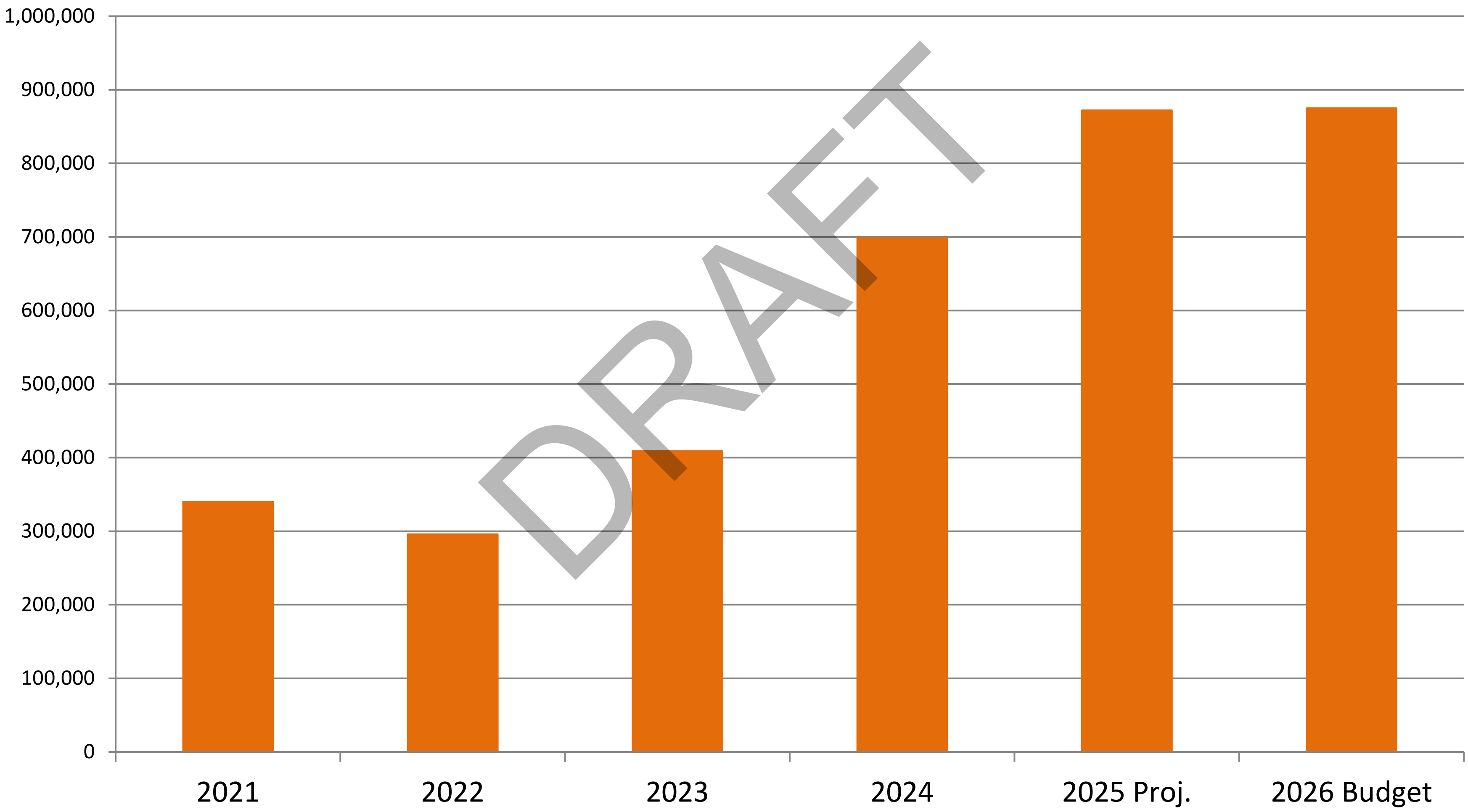
# Municipal Facilities & Business License



# Municipal Court and Traffic Fines



# Interest on Investments



# Real Estate Tax



- Projected increase of 1% in FY26
- Amount of increase is limited to rate of inflation and any new construction
- Real estate taxes comprise less than 5% of city's General Fund Revenues
- Tax rate is projected to decrease from $.068 to $.063 for residential and from $.078 to $.063 for commercial per $100 AV due to a reassessment year (+17.4% assessed value)

# Property Tax Rate

## Assessed Value Increase: Res 12.5%; Personal Property .6%

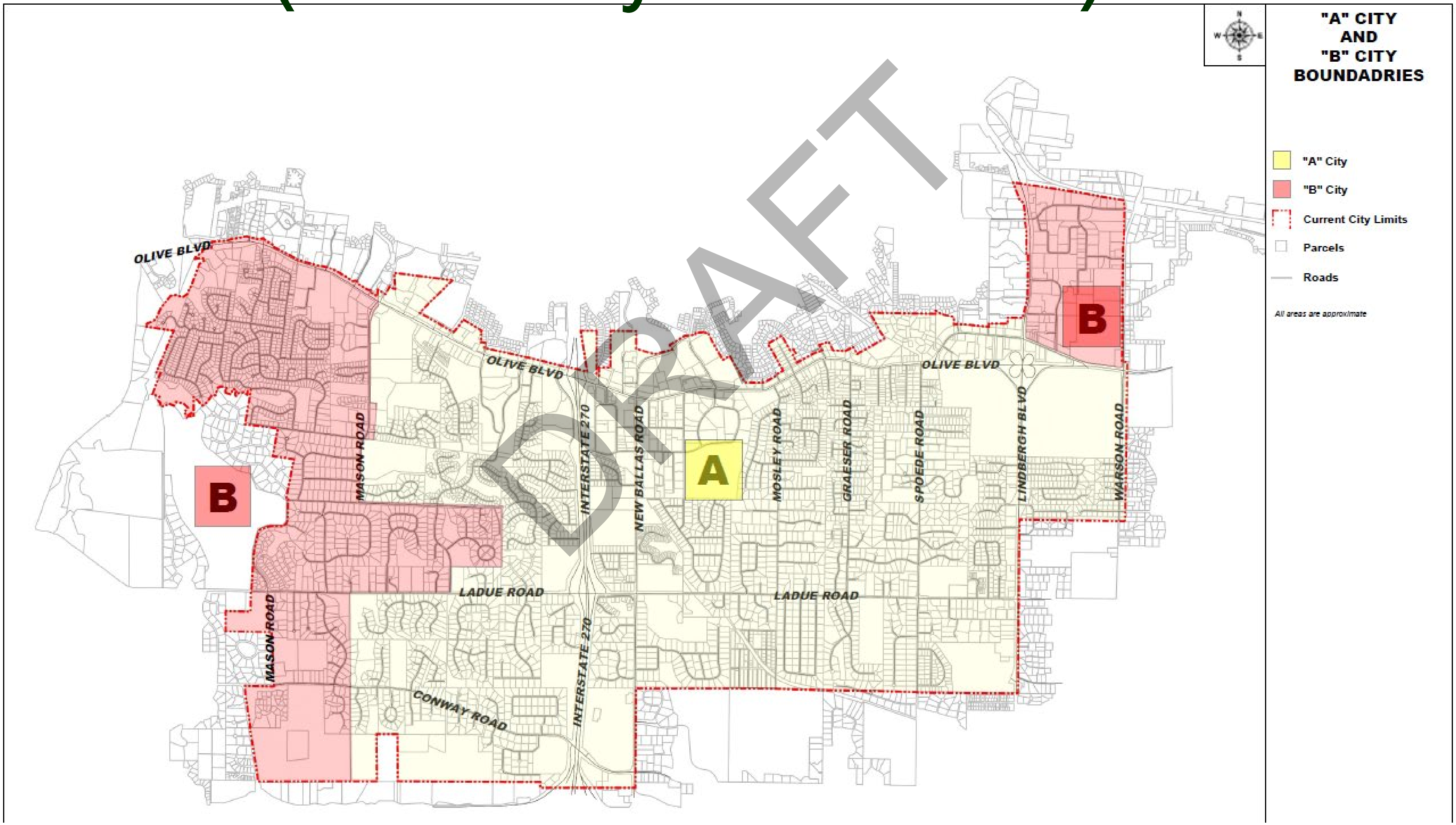
| Tax Year | 2024 | 2025 | $ Change |
|---|---|---|---|
| **Real property** | | | |
| Market value | 500,000 | 562,276 | |
| Tax rate | 0.068 | 0.063 | |
| **Real Estate Tax** | **$64.60** | **$67.30** | **$2.70** |
| | | | |
| **Personal property** | | | |
| Market value | 30,000 | 30,170 | |
| Tax rate | 0.000 | 0.000 | |
| **Personal Property Tax** | **$0.00** | **$0.00** | **$0.00** |
| | | | |
| **Debt Service Levy** | | | |
| Police Building & Renovations | 0.082 | 0.082 | |
| **Debt Service Levy on Res.** | **$77.90** | **$87.60** | **$9.70** |
| **Debt Service Levy on PP** | **$8.12** | **$8.16** | **$0.05** |
| | | | |
| **Sewer lateral assessment** | | | |
| **Per Home** | **$28** | **$28** | **$0** |
| **Net tax effect** | **$178.62** | **$191.07** | **$12.45** |

DRAFT

# General Fund Revenues

- Sales Tax Sharing
  - 1993 Legislation requires sharing by “A Point of Sale” cities based on sliding scale formula
  - Annexed Areas - “B Pool” – Shared County-wide based on population
  - Creve Coeur includes both “A” and “B” Areas
  - “A” City - $5.5M less $1.1M sharing
  - “B” City - $1.3M

# General Fund Revenues (A & B City Boundaries)



# FY26 Revenue Outlook

- Overall General Fund Revenues are Flat from FY25 at $18.4M

- Utility Taxes are up 4.8% to $6.6M from FY25 as a result of a proposed electric, gas and water tax rate increase from the utility companies (phone & video service fees are decreasing 2% & 20% respectively)

- Intergovernmental Revenues (including sales tax) is up 1% to $8.1M from FY25 (10% increase in Gasoline Tax, .5% increase in Sales Tax)

- Licenses & Permits are projected to decrease $124K or 9.8% due to Building Permits coming off record years & returning to normal 5-year trend

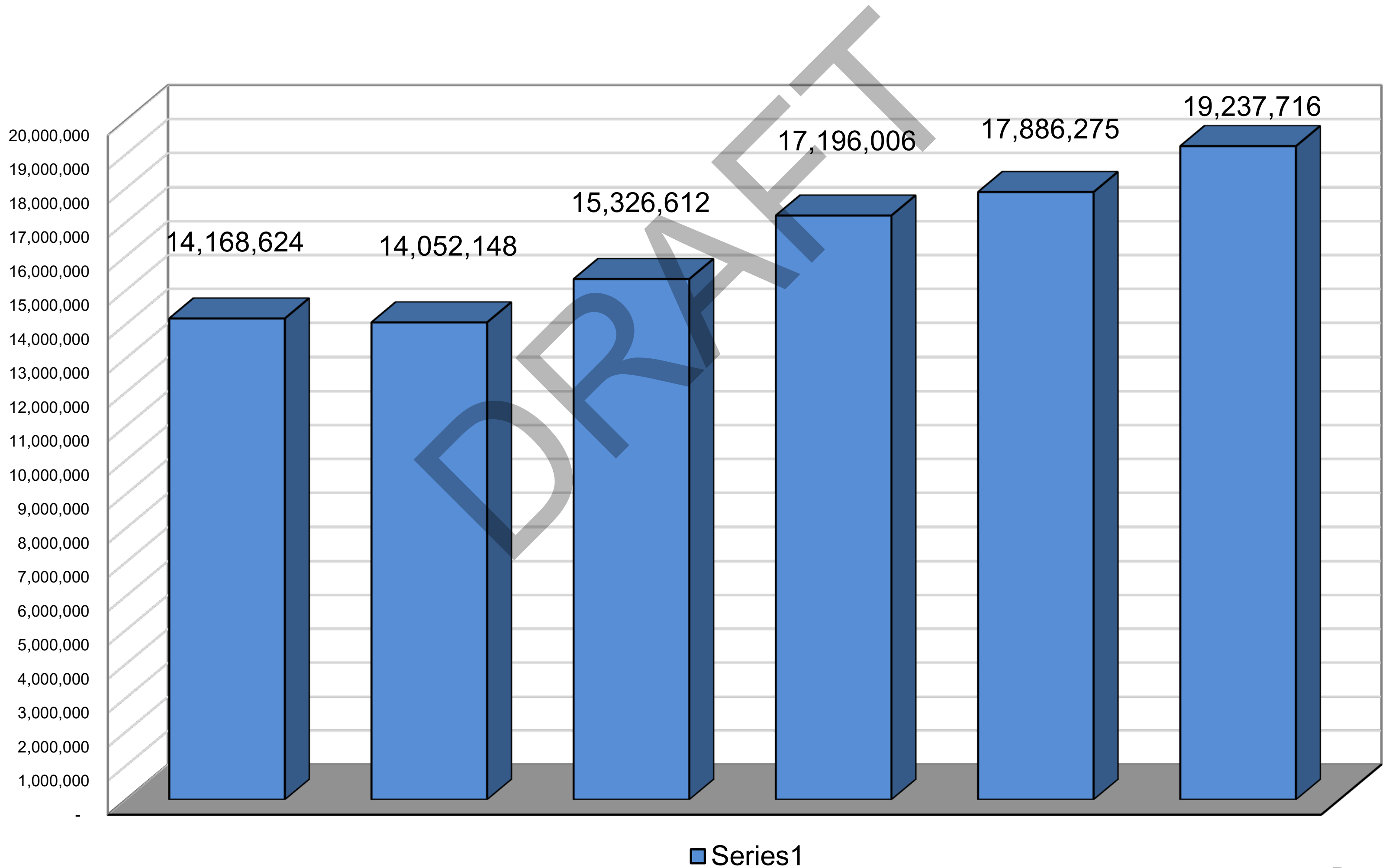
# FY26 General Fund Transfers

- **Transfer In from Public Safety Fund: $1,046,030**
  - PD moved to 12-hour shift in FY19; Market equity and Step Plan pay adjustments in FY22, FY23, FY25 & FY26; now includes 20% of Sales Tax (used to be expense in PS, but now Transfer In to GF to cover PD Pension Costs)
- **Transfer in from Park & Stormwater Fund: $541,181**
  - Represents 20% of P&S Sales Tax revenues to supplement park and stormwater operations/maintenance
- **Transfer out to Capital Improvement Fund: $1.4M**
  - A portion of Cunty Road & Bridge tax revenue use to pay for road improvements – increased $900K for roof replacements

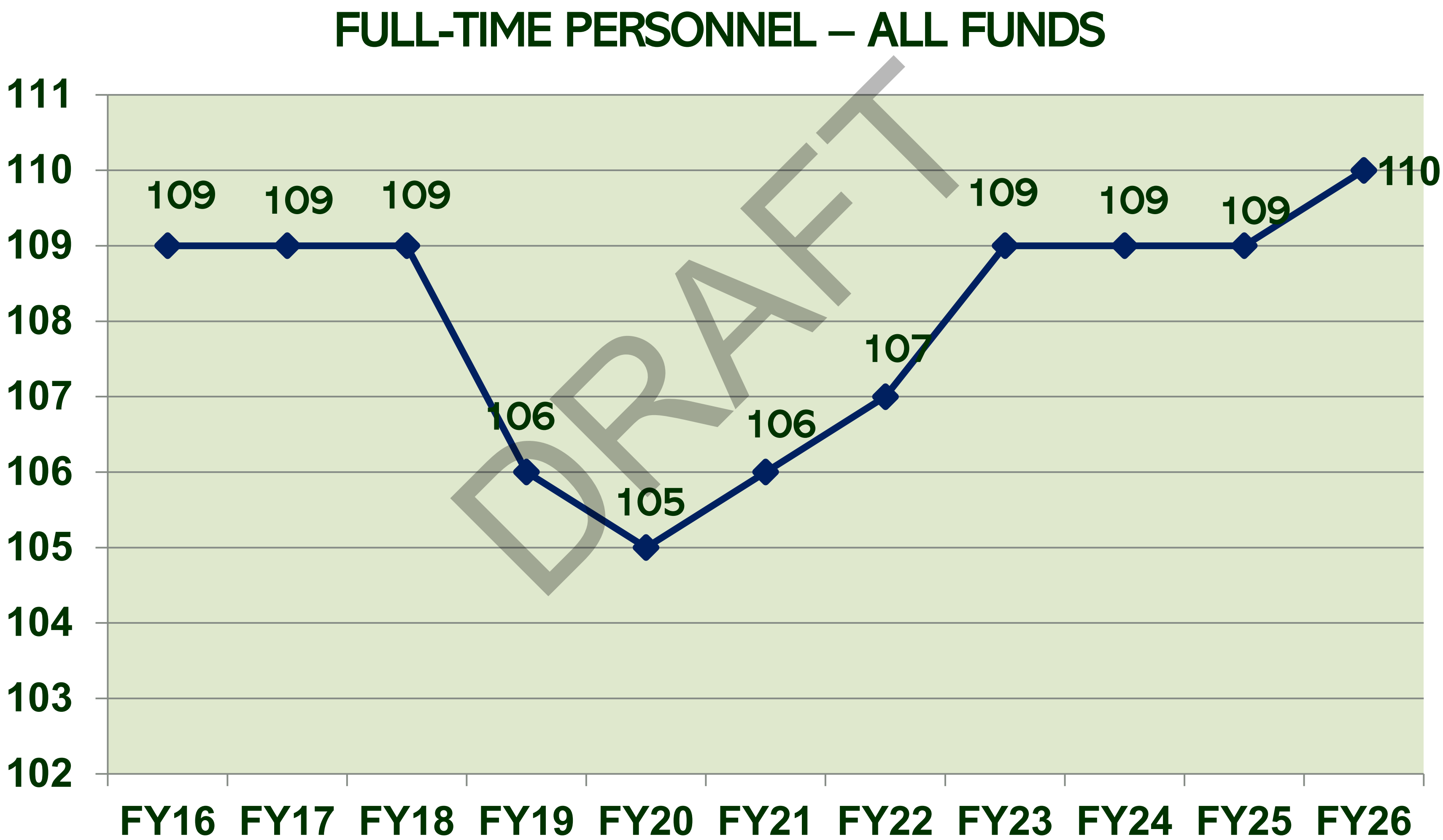
# General Fund Expenditures By Category

| | FY25 Projected | FY26 Budgeted | % Change |
|---|---|---|---|
| Personnel Services | $12,517,594 | $13,561,485 | 8.3% |
| Operating Expenses | $4,848,095 | $5,244,276 | 8.2% |
| Capital Outlay | $520,587 | $431,955 | (17.0%) |
| **TOTAL** | **$17,886,275** | **$19,237,716** | **7.6%** |

# General Fund 5 Year Operating Expenditure Trend



# 10-Year Staffing Levels



# General Fund Personnel FY26

- 5% Increase in Minimum & Maximum Salary Ranges
  - Reclassifying a few position to higher salary grades to be more comparable with competitor cities
- 2% to 5% Market Equity Adjustments ($311,535)
- 3.5% Increase for Merit-Based & Step-Based employees ($245,645)

# Local Gov't Employees Retirement System (LAGERS)

- In FY24, City moved remaining Legacy Plan employees (23) to LAGERS
- Upgraded LAGERS plan
- Provided a COLA to current retirees
  - (One-time cost $2.4M)
- Transferred Legacy Plan admin to LAGERS
- City has no further obligation to Legacy Plan;

# Local Gov't Employees Retirement System (LAGERS)



- FY26 City contribution is $1,624,133 up from $1,418,069 reflecting a full year in LAGERS and full staffing
- Employees contribute 4% of salary to LAGERS ($387,036)

# St. Louis Area Insurance Trust (SLAIT)

- Self-insured pool - 27 member cities/agencies
- Worker's compensation, general liability and health;
- Worker's Compensation
  - FY26 includes a 10% increase in the rate
  - Rate Mod went from 1.03 to 1.14 (additional 28%)
- Liability – FY26 includes a 10% increase

# SLAIT Health Insurance

- Health Insurance Premium + 6% for FY26 – $86K increase
- 10-year average increase:  4.15%
- Total City Cost FY26 - $1,526,317
- Employee contribution - $312,868
- Spousal Surcharge ($200/month)
  - Only applies to spouses with other available health coverage
  - estimated savings - $125K annually

# General Fund Operating Expenditures

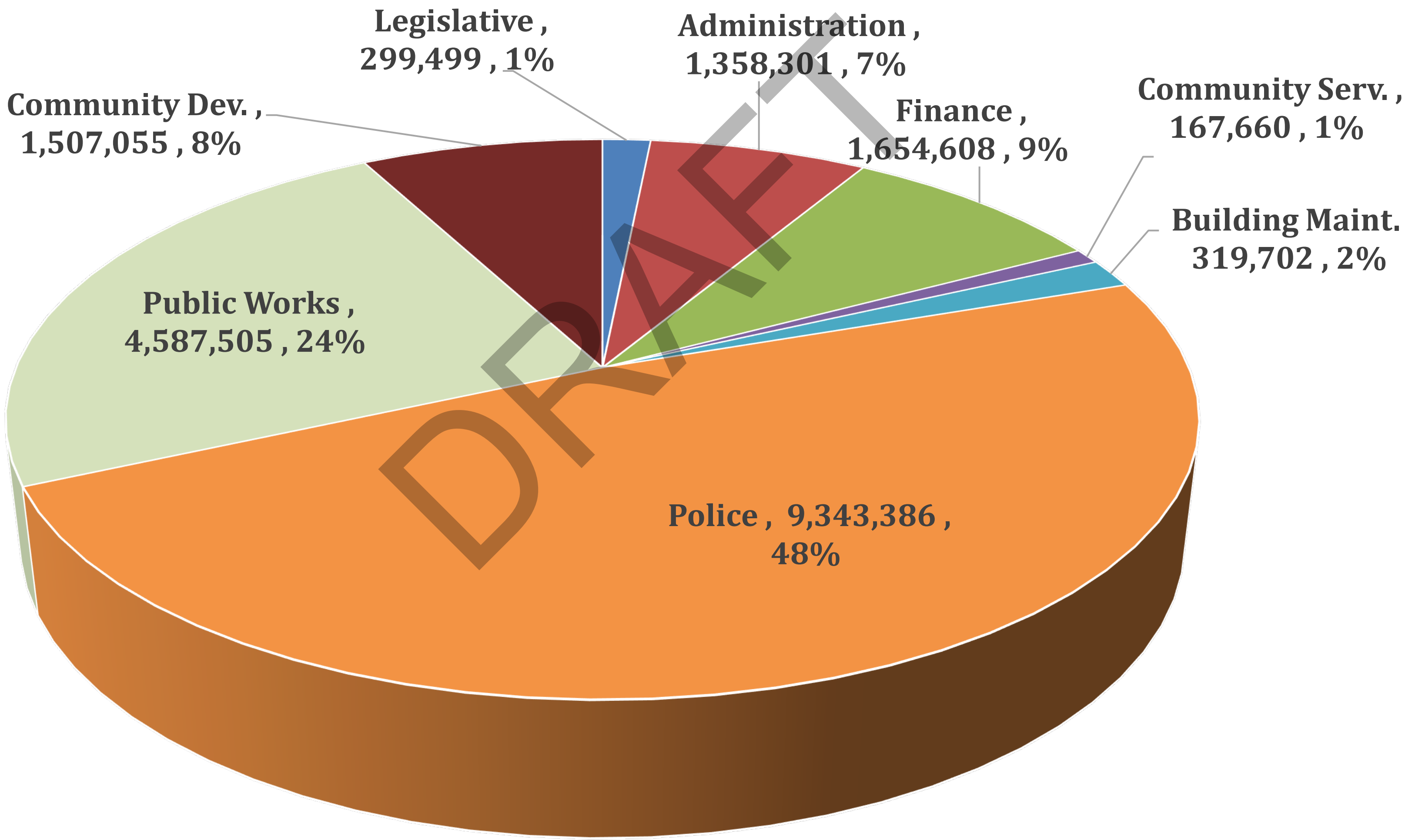
- Overall increase of 8.2% to $5.2M
- Trash & recycling service for single family homes and condos ($1,119,040)
  - 21.3% of General Fund non-personnel or capital costs
  - 29% budgeted increase in FY26 ($251,540)
    - 23% rate increase
    - 6% increase for additional homes
  - 5 year contract effective July 1, 2025

# General Fund Capital Outlay

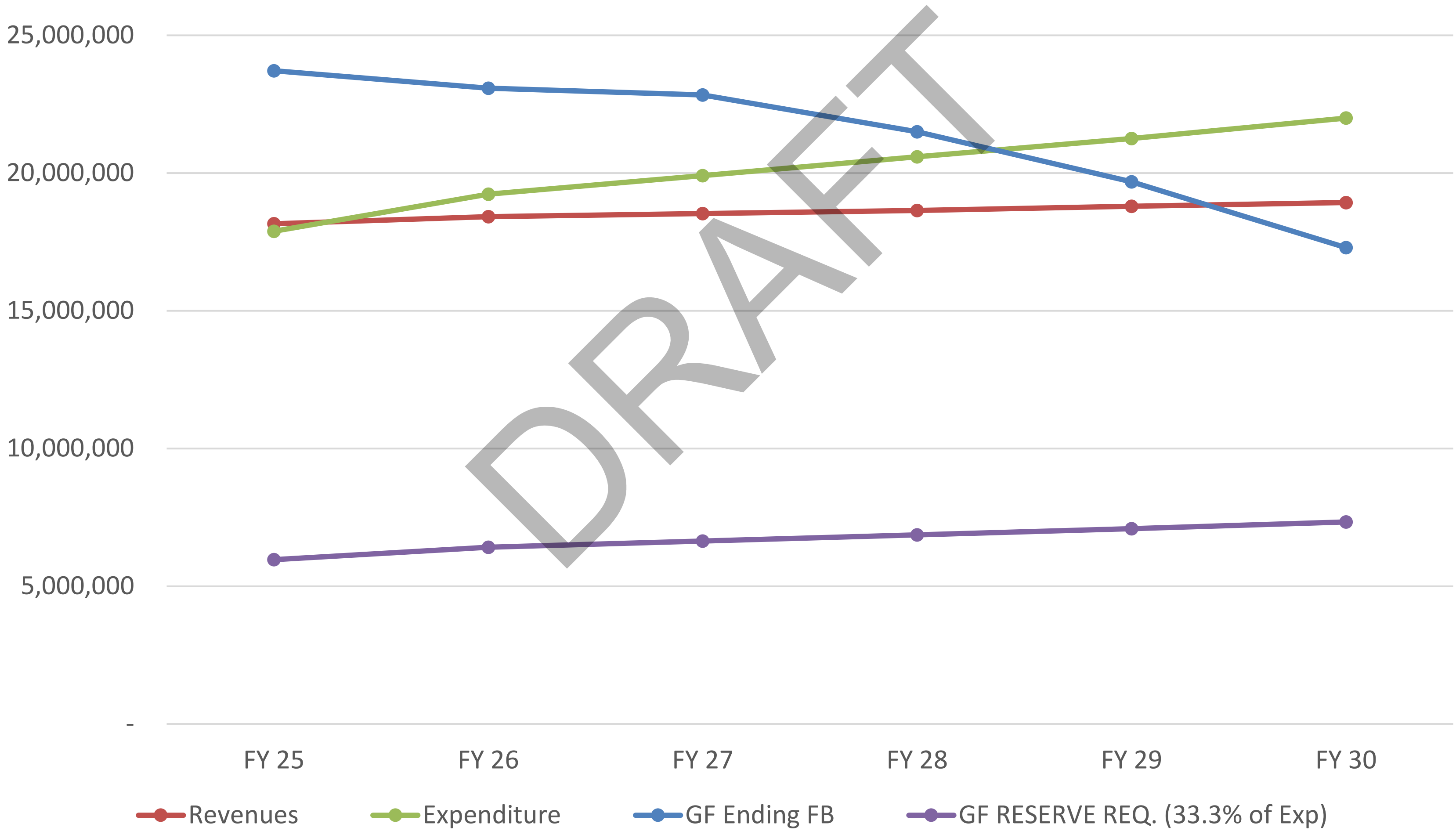
- Decrease of 17% in FY26 to $431,955

- Police:
  - 4 police vehicles to be purchased in FY26 ($276,800 including equipment and upfitting)

# General Fund Expenditures By Department



# General Fund 5 Year Projections



# General Fund 5 YR Projections

## (FY 2025-2027)

| | FY 2025 | FY 2026 | | FY 2027 |
|---|---|---|---|---|
| Revenues | 18,156,982 | 18,413,647 | | 18,525,447 |
| Expenditures | -17,886,275 | -19,237,716 | | -19,901,563 |
| **Revenue over (under) Expenditures** | 270,707 | -824,069 | | -1,376,116 |
| Transfers - In (From Public Safety) | 799,822 | 1,046,030 | | 1,085,363 |
| Transfers - In (From Parks & Stormwater) | 565,998 | 541,181 | | 543,887 |
| Transfers - Out (To Enterprise) | 0 | 0 | | 0 |
| Transfers - Out (To Capital/P&S) | -500,000 | -1,400,000 | | -500,000 |
| **Net Change in Fund Balance** | 1,136,527 | -636,858 | | -246,866 |
| Fund Balance - Beginning of year | 22,577,979 | 23,714,506 | | 23,077,647 |
| **FUND BALANCE - End of the Year** | 23,714,506 | 23,077,647 | | 22,830,781 |
| *Less RESERVE GF BAL. FOR CAPITAL CONS | 9,000,000 | 10,000,000 | * | 11,000,000 |
| **Unassigned Fund Balance** | 14,714,506 | 13,077,647 | | 11,830,781 |

DRAFT

# General Fund 5 YR Projections
## (FY 2028-2030)

| | FY 2028 | FY 2029 | FY 2030 |
|---|---|---|---|
| Revenues | 18,643,112 | 18,797,088 | 18,929,522 |
| Expenditures | -20,589,613 | -21,253,459 | -21,994,927 |
| **Revenue over (under) Expenditures** | -1,946,501 | -2,456,371 | -3,065,405 |
| Transfers - In (From Public Safety) | 1,113,603 | 1,142,785 | 1,172,938 |
| Transfers - In (From Parks & Stormwater) | 546,606 | 549,339 | 552,086 |
| Transfers - Out (To Enterprise) | 0 | 0 | 0 |
| Transfers - Out (To Capital/P&S) | -500,000 | -500,000 | -500,000 |
| **Net Change in Fund Balance** | -786,292 | -1,264,248 | -1,840,382 |
| Fund Balance - Beginning of year | 22,830,781 | 21,497,883 | 19,684,297 |
| **FUND BALANCE - End of the Year** | 21,497,883 | 19,684,297 | 17,291,829 |
| *Less RESERVE GF BAL. FOR CAPITAL CONS | 12,000,000 | 12,000,000 | 12,000,000 |
| **Unassigned Fund Balance** | 9,497,883 | 7,684,297 | 5,291,829 |

# Options for Cost Savings / Revenue Enhancements

- 1.25% Use Tax – projected revenue: $500,000+
- Trash/Recycling Direct Invoice to Residents
  - Projected savings: up to $1.1M
- Business License Fee
  - Currently $30 per 1,000 square feet; Minimum $40; Maximum $1,000 per business
  - Rates among lowest in region
  - Unchanged since 1990
  - Projected revenue: varies

# Use Tax (1 of 2)

- Applied on MO transactions purchased from Out-of-State Vendors
  - Replaces sales tax revenue lost to on-line and out-of-state purchases
  - Would level the playing field for “brick and mortar” retailers
  - In lieu of, not in addition to, sales tax
  - Local use tax rate = local sales tax rate (1.25%)

# Use Tax (2 of 2)

- Rate is determined based on Point of Delivery, instead of Point of Sale
- Vendor remits to the DOR, who then sends to the City
- State of Missouri Rate is 4.225%
- 54 of 81 St. Louis County Municipalities have it

- May only be implemented with Voter Approval

# Capital Improvement Fund (1 of 2)

- FY 26 Sales Tax Revenue Estimate: $2.3M
- Sales tax subject to 15% county sharing
- Grant funding projected to be $5.1M
  - New Ballas Road Phase 2 - $1,333,000
  - Craig Rd - $960K
  - Lindbergh-Old Olive Intersection - $1,845,100

# Capital Improvement Fund (2 of 2)

- CIP Fund Expenditures for FY 2026:
  - Building & Improvements ($605,000)
  - Park and Recreational Facilities ($1,720,000)
  - Street & Sidewalk Improv. ($5,957,000)
  - Capital Equipment ($379,655)
  - Personnel & Operating ($191,506)

# Debt Service Fund

- Voters approved $10.7 million bond issue in 2016 to build a new police station
- $0.082 tax levy on real estate and property taxes for 20 years – remains same due to defeasance in FY23
- Revenues from tax & interest in FY26: 1,017,100
- Expenses from principal & interest in FY26: $696,608

# Police Building Fund

- Expenses in FY25 include:
  - Police Parking Lot Security Fence - $219,257

- No Expenses in FY26

# Public Safety Fund

- Half-cent County-wide public safety sales tax; 5/8th disbursed to cities (per capita)
- 3% Sales Tax on Recreational Marijuana effective October 1, 2023
- Sales tax revenues projected at $1,624,452 FY26 (4.4% increase).

# Public Safety Sales Tax Policy

- Police Operating Costs – 45-55%
  - Compensation & Training
  - FY26 – 59.72%
- Public Safety Capital Expenditures – 15-25%
  - Equipment, park security, etc.
  - FY26 – 16.3%
- Police Bldg Maint. & Operation – 10-20%
  - FY26 – 11.3%
- Police Pension Liability – 15-25%
  - FY26 – 19.16%

# Public Safety Fund

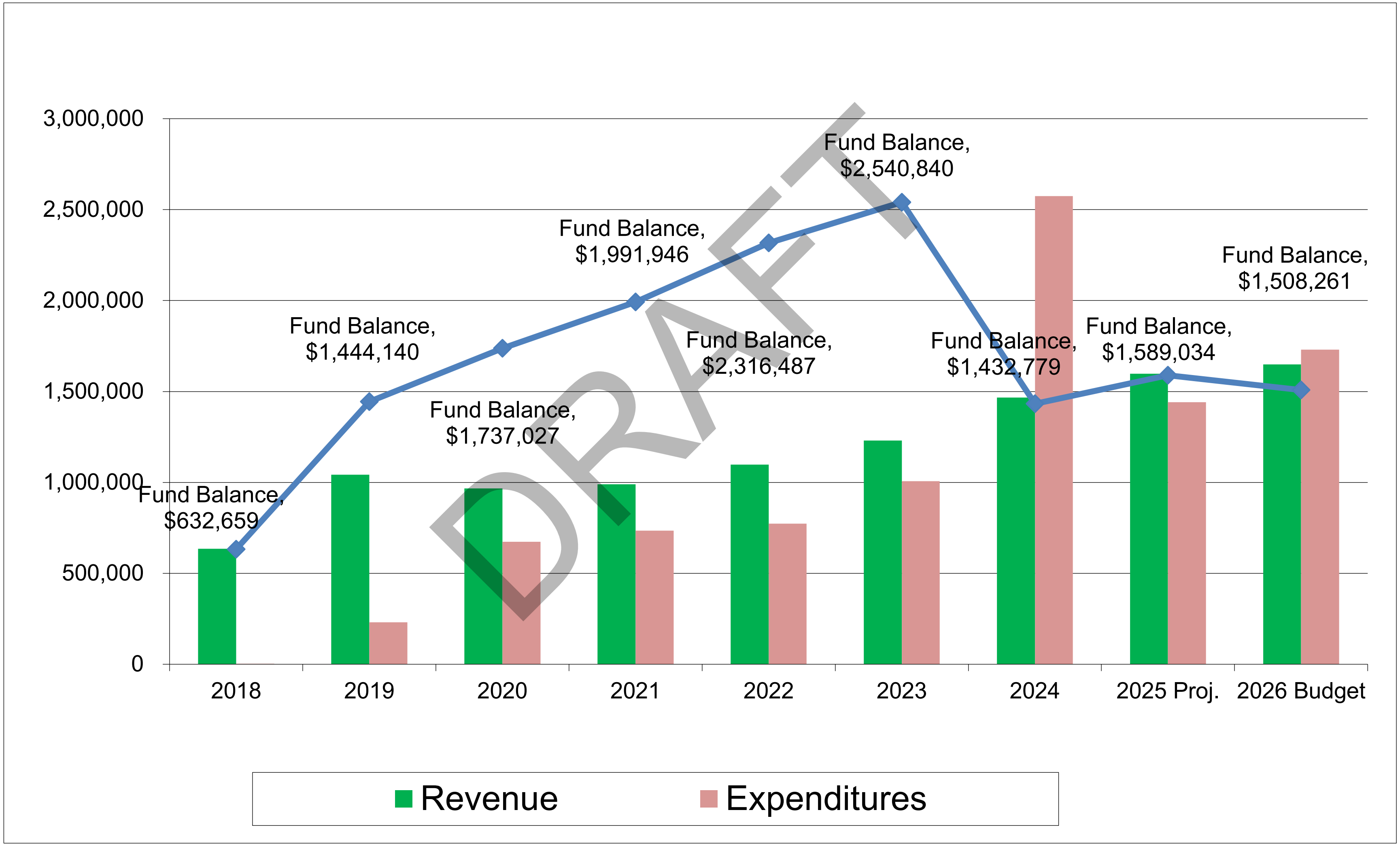
- Expenses in FY26 ($1,730,225) include:
  - Ongoing Personnel Costs to transition from 8 hour shift to 12 hour shift from FY19, Market Equity adjustments in FY22, FY23, FY25 & FY26 ($734,756)
  - 20% of sales tax used for offsetting police legacy retirement plan ($311,274)
  - Operating Costs ($419,395)

# Public Safety Fund

## Capital Expenditures ($264,800)

- $64K for Walkie Talkies
- $62K for In-Car Mobile Data Terminals
- $47K for Admin Vehicle
- $41K for Surveillance Cameras
- $22K for Building & Improvements
- $12K for Gas Masks

# Public Safety Fund



# Parks & Stormwater Fund

- Half cent sales tax – adopted by Creve Coeur voters in 2020
- City retains 100% - no county sharing
- FY26 Sales Tax Estimate: $2,715,910
- FY26 MSD OMCI District Revenue:  $950,000

# Parks & Stormwater Fund

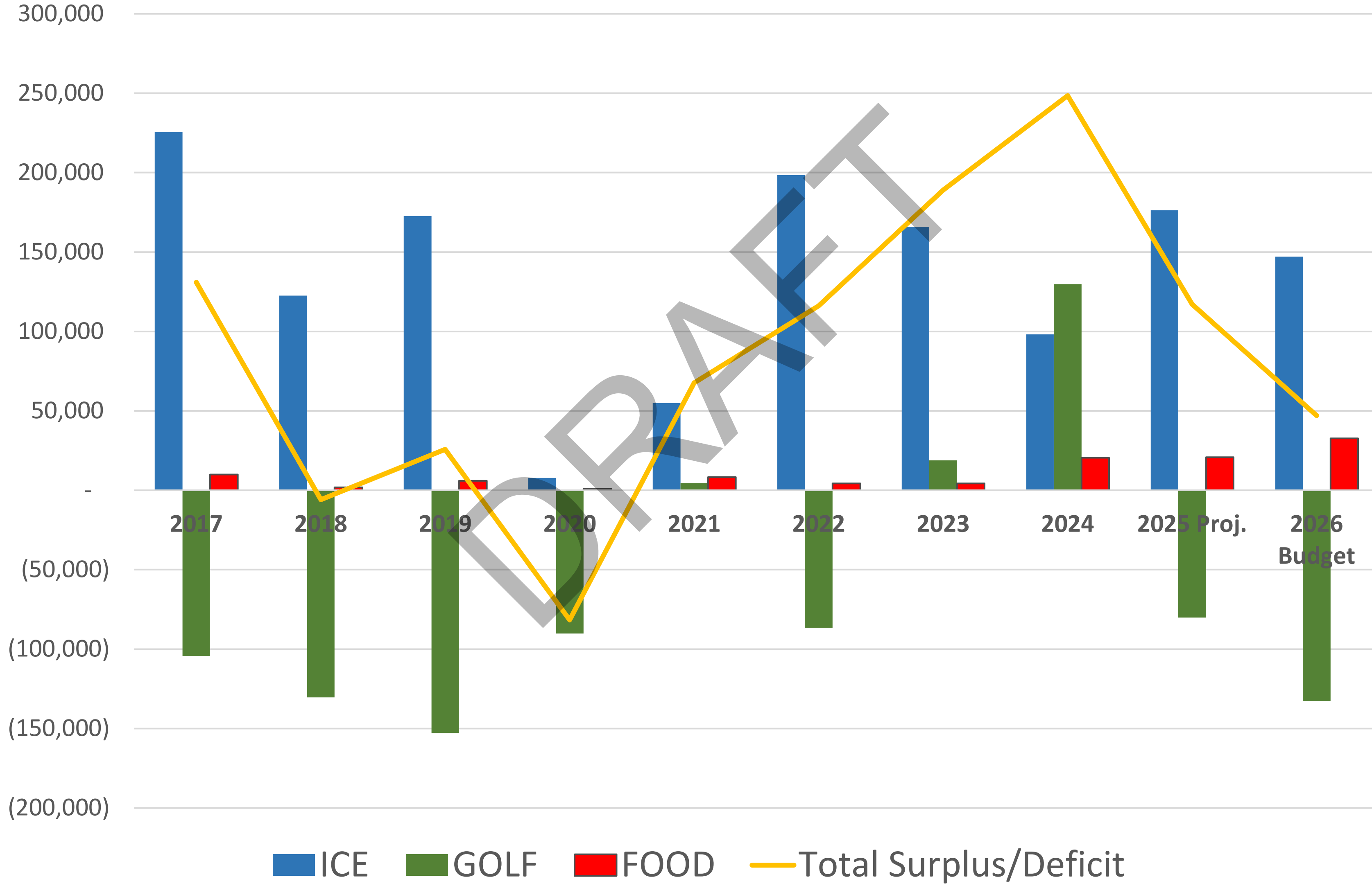
- Expenses in FY26 ($2,785,021) include:
  - Park Projects ($495,000)
  - Stormwater Projects ($2,075,000)
  - Capital Equipment ($30,000)
  - Project Administration ($185,021)

# Municipal Enterprise Fund

- Golf Course & Ice Arena budgets are accounted for in the Municipal Enterprise Fund (MEF)

- Goal is for MEF to cover all operating costs with user fees.

# Enterprise Fund



# Municipal Enterprise Fund

- Financial health of the MEF Continues to Improve due to:
  - Golf Course continues to see higher usage
  - Recent rate increases

DRAFT

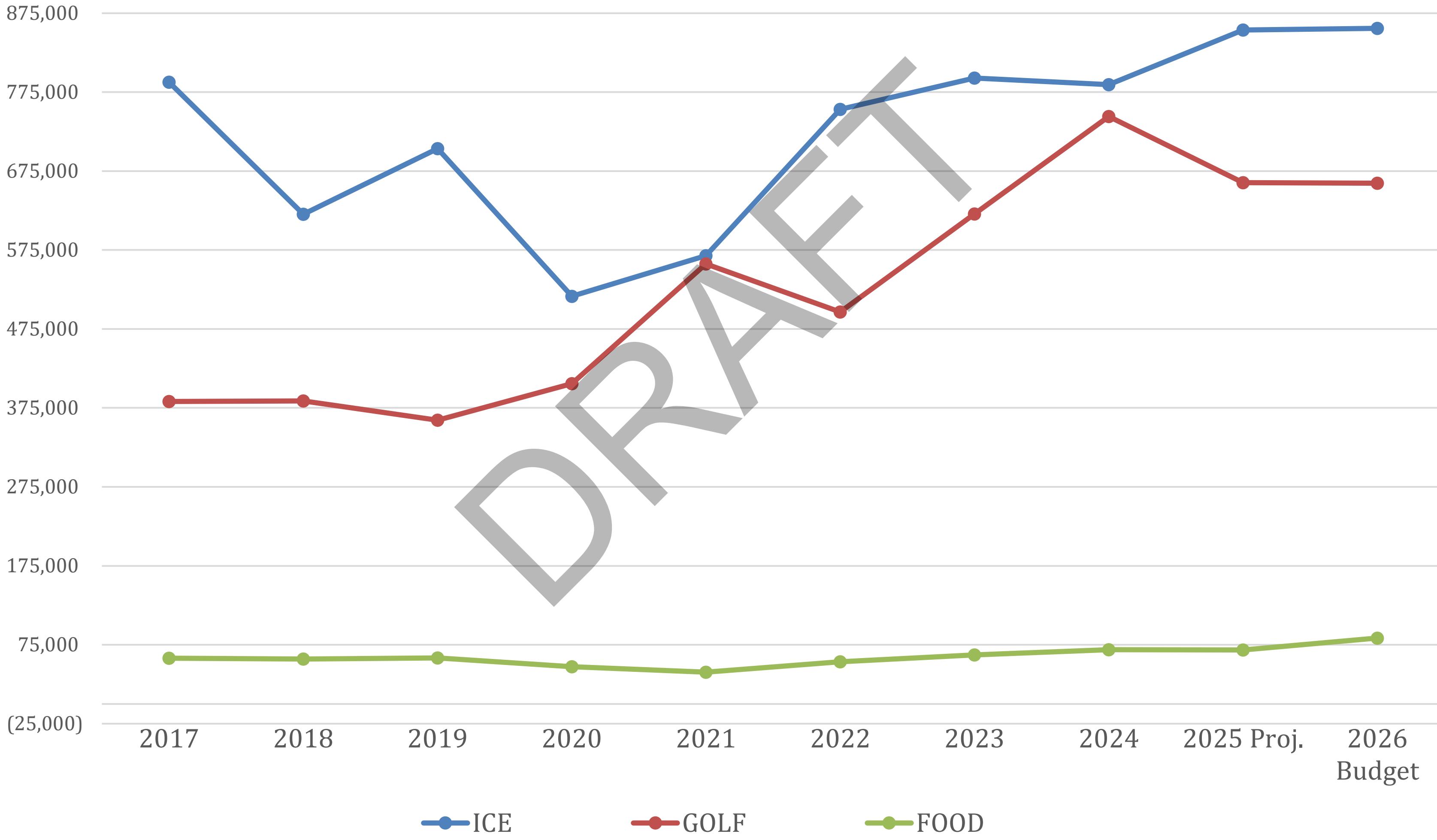
- Projected Fund Balance for FY26: $768,560
  - No Need for transfers from General Fund
  - $82,500 capital improvements in FY26 instead of Capital Fund

# Enterprise Fund FY26

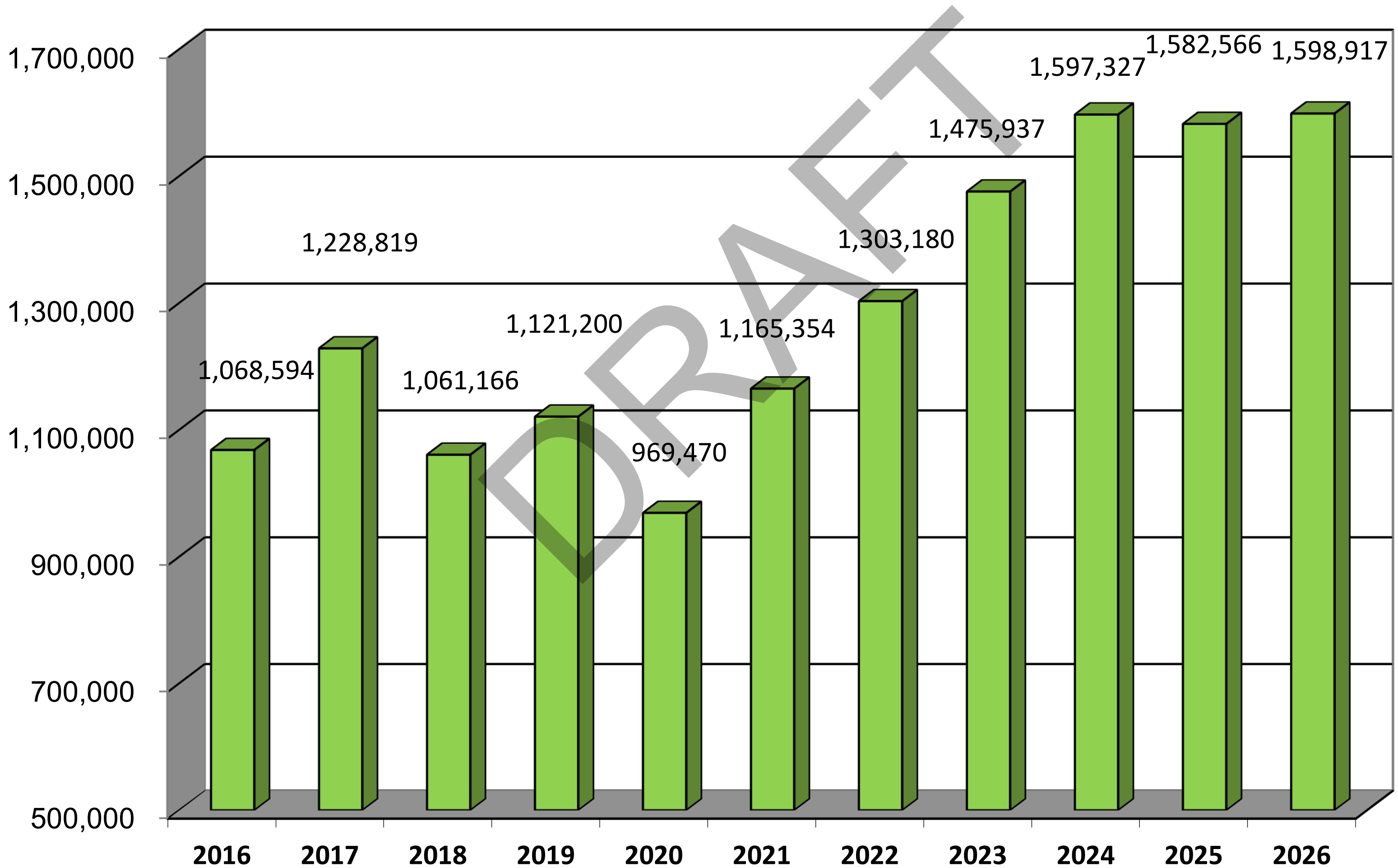
- Overall Operating Revenues estimated to increase 1% to $1,598,917 for FY26
  - Ice Arena – increase .25% to $856K
  - Golf – decrease .12% to $660K

- Revenues have increased average 4.7% per year over last 10 years

# Enterprise Revenue by Division



# Enterprise Fund 10 Year Operating Revenue Trend



# Enterprise Fund Revenues

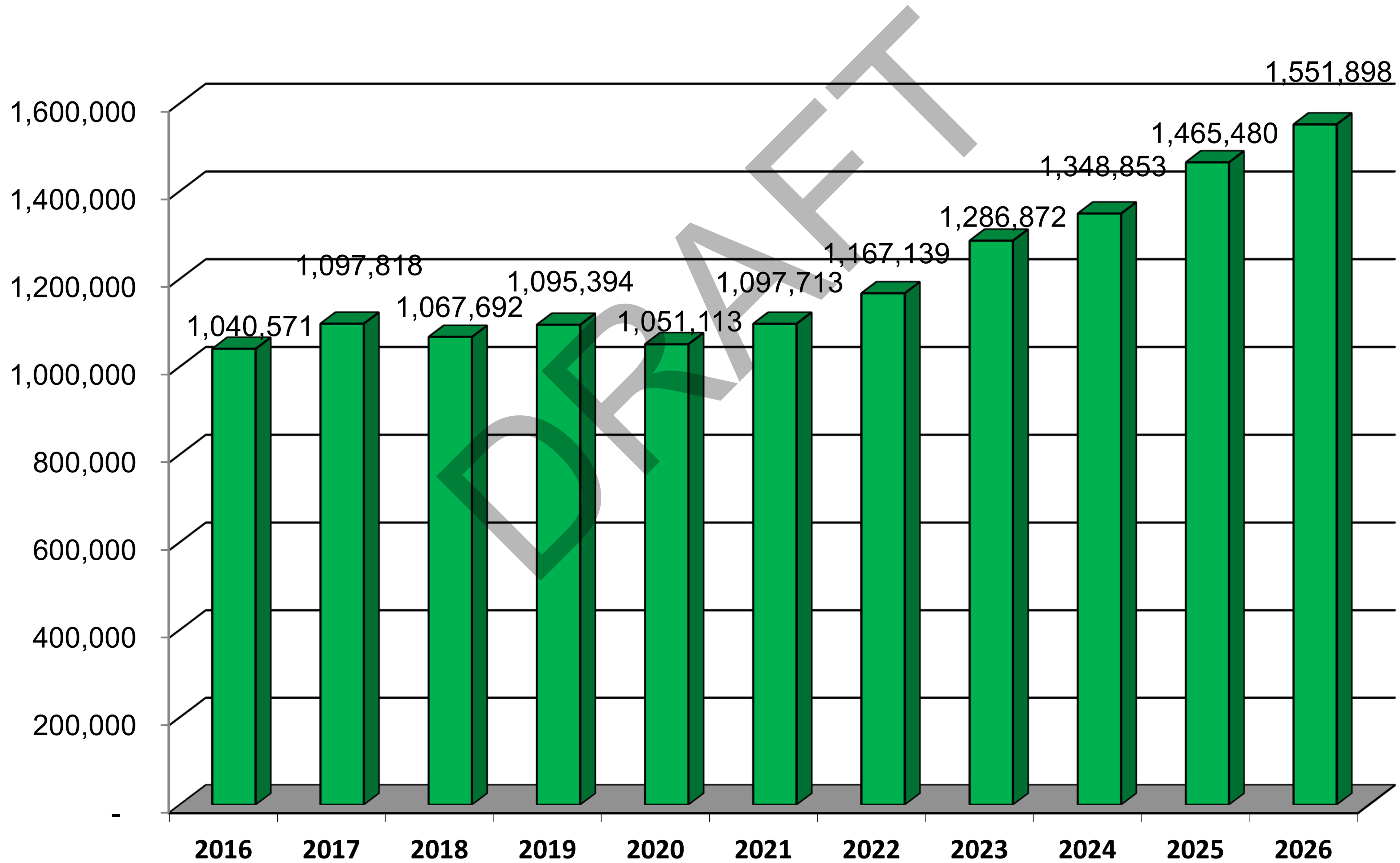
| | FY25 Estimate | FY26 Projected | % Change |
|---|---|---|---|
| Ice Arena | $853,728 | $855,856 | .25% |
| Food Service | $68,500 | $83,500 | 21.9% |
| Golf Course | $660,338 | $659,561 | (.12%) |
| Transfer from GF | $0 | $0 | |
| **TOTAL REVENUES** | **$1,582,566** | **$1,598,917** | **1.03%** |

# Enterprise Fund FY26

- Overall Operating Expenses estimated to increase 5.9% to $1,551,898

- Expenditures have increased average 5% per year over last 10 years

# Enterprise Fund 10 Year Operating Expenditure Trend



# Enterprise Fund Expenditures by Category

| | FY25 Estimate | FY26 Projected | % Change |
|---|---|---|---|
| Personnel Services | $834,351 | $907,788 | 8.8% |
| Operating Expenses | $529,730 | $507,958 | (4.1%) |
| Capital Outlay | $101,399 | $136,152 | 34.3% |
| **TOTAL EXPENSES** | **$1,465,480** | **$1,551,898** | **5.9%** |

# Enterprise Fund FY26

- One additional full-time position
  - Building Maintenance Position
  - Replaces several part-time positions
  - Net cost: $26,400

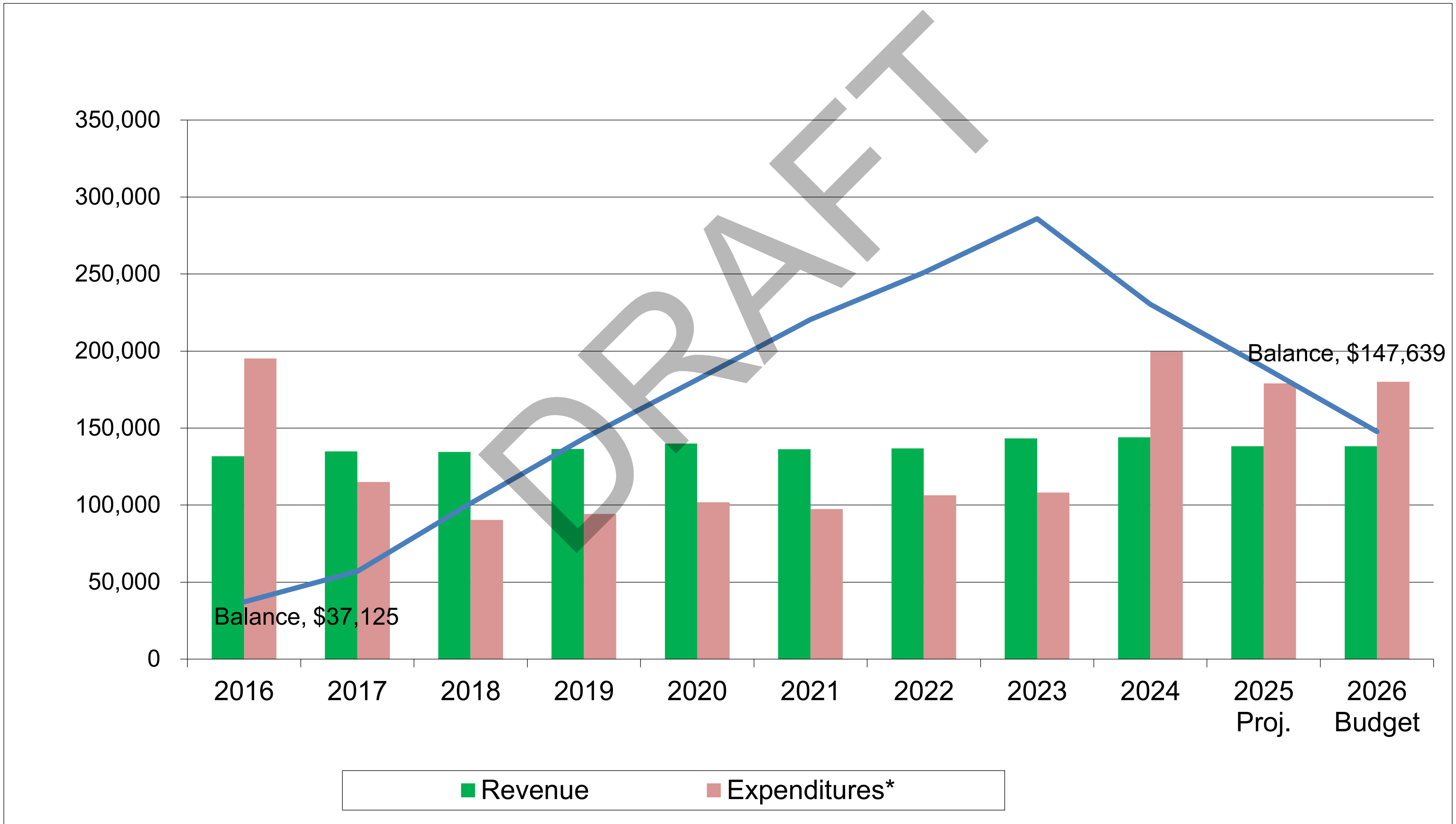
# Enterprise Fund Capital Outlay

- Golf Cart Lease ($32,040)
- Golf Course Turf Tractor ($50,000)
- Golf Course Restroom Renovations ($30,000)

# Sewer Lateral Fund

- As of October 1, 2023, provides reimbursement of 70% ($7,500 cap) for sewer lateral replacement
- Funded by $28 annual fee on property tax bill
- FY26 estimated operating revenues $138,200; expenditures $180,129

# Sewer Lateral Revenues Expenses & Fund Balance



# Questions & Answers