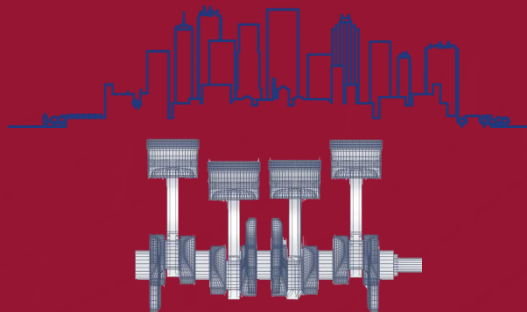
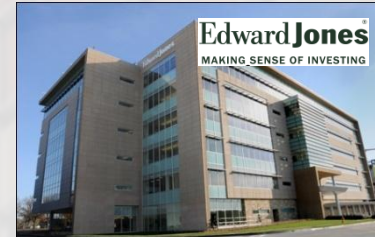


Innovative Solutions for Companies and Communities

City of Creve Coeur Economic Development Commission

October 15, 2009

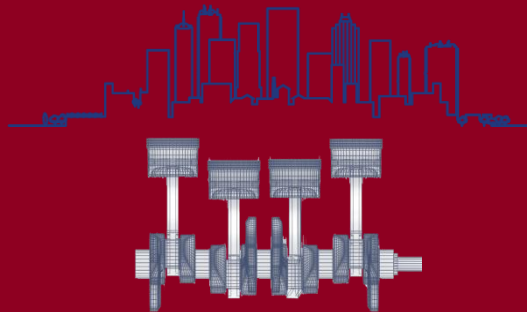


The Economic Engine

- Home to over one million people
- Home to 14 Fortune 1000 companies
- 600,000 jobs – half of the region's job force
- The highest per capita personal income of any other county in Missouri – \$49,727



St. Louis County is the largest county in Missouri and contains nearly 20 percent of the state's population



Missouri Household Income Tax

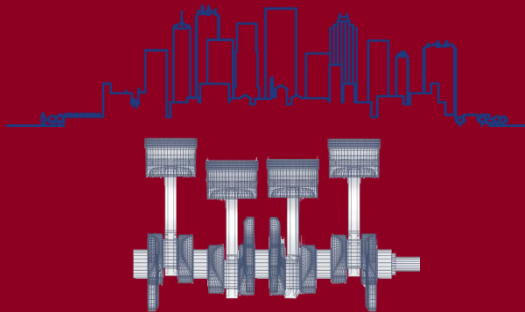
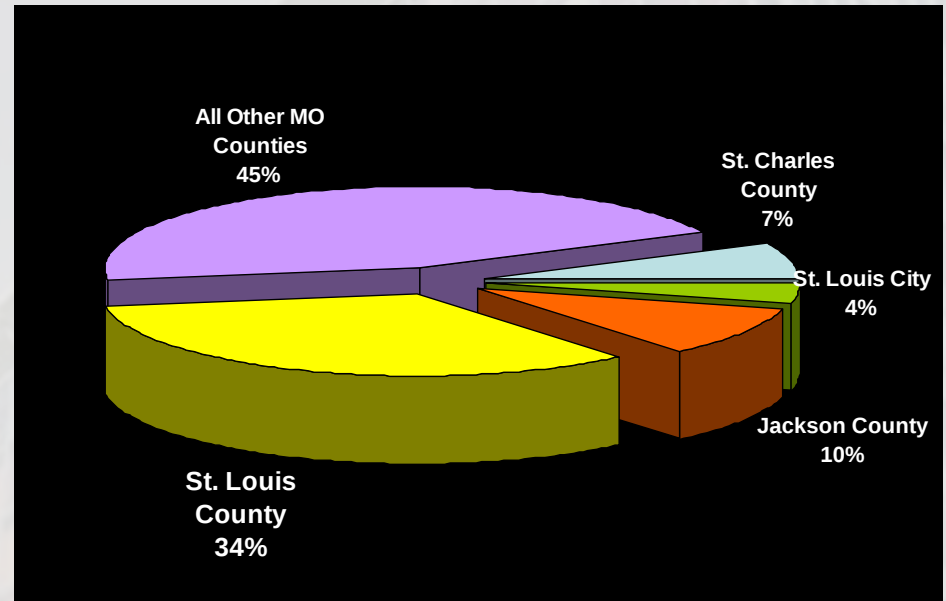
St. Louis County provides
34 percent of state income
tax revenue – twice the
population share.

Sources: St. Louis County Factbook

St. Louis County Department of Planning

Census data – www.census.gov

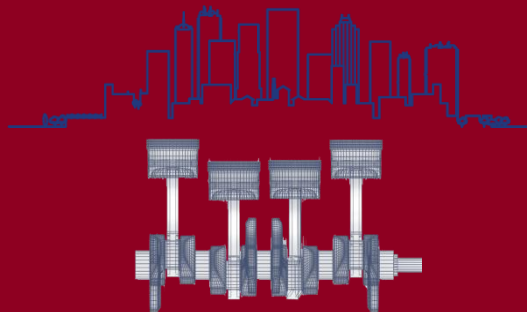
U.S. Bureau of Labor Statistics – www.bls.gov



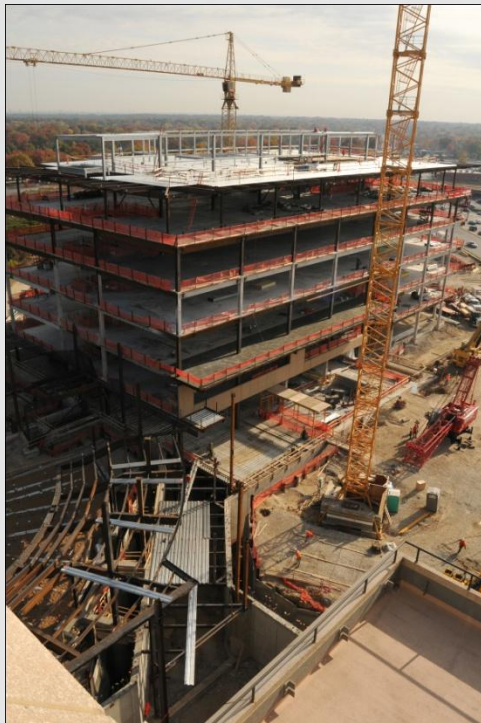
Economic Impact of St. Louis County

St. Louis County	Year	Amount	County Share	Missouri Total	Source	Significance
Personal Income	2007	\$51,374,904	26%	\$199,655,237	BEA	Income by place of residence
Assessed Value of Property	2008	\$25,026,505,994	26%	\$97,238,216,133	MSTC	Real and personal property
State Sales/Use Tax Revenue	2008	\$15,805,665,932	21%	\$67,669,172,927	DOR	Location of retail sales
State Sales Tax Revenue	2008	\$14,934,910,920	22%	\$67,669,172,927	DOR	Location of retail sales
Payroll Jobs	2007	609,394	22%	2,719,380	BLS	Jobs by workplace
Wage Income by Workplace	2007	\$28,806,385	27%	\$104,976,701	BLS	Wage/salary income by workplace

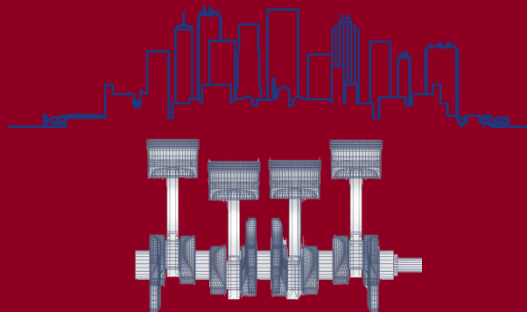
Sources: Bureau of Economic Analysis, Missouri State Tax Commission, Missouri Department of Revenue, US Bureau of Labor Statistics.



Range of Services:



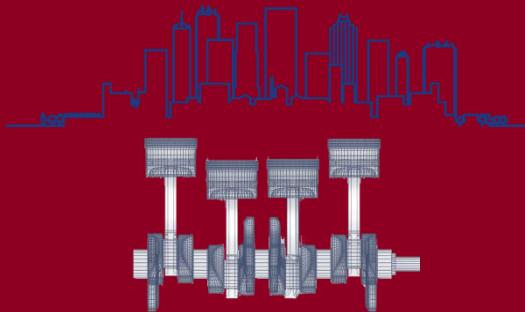
- Office and industrial projects
- Real estate and community development
- Entrepreneurial growth
- International trade
- Technology and innovation
- Collaboration



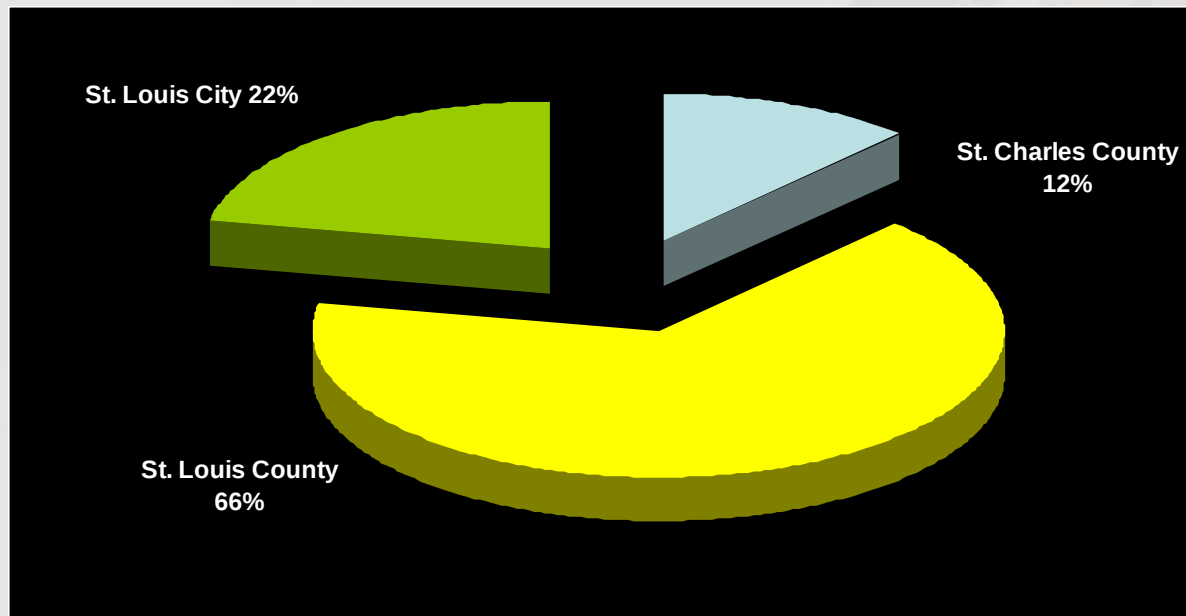
Targeted Sectors



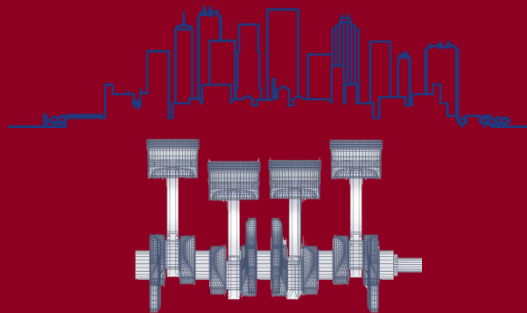
- Information technology
- Plant and life sciences
- Business and financial services
- Advanced manufacturing
- Health care and pharmaceuticals
- Regional and national headquarters



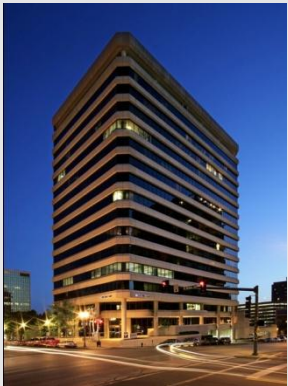
Percentage of Class A Buildings



Source: Colliers Turley Martin Tucker 2008 Annual Report



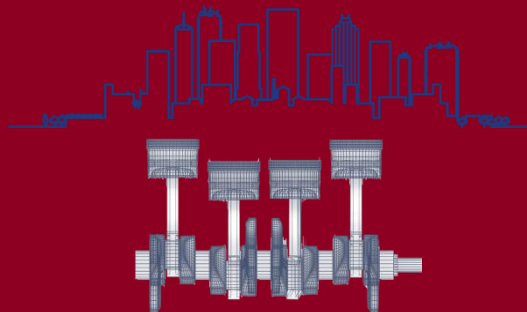
Office Projects



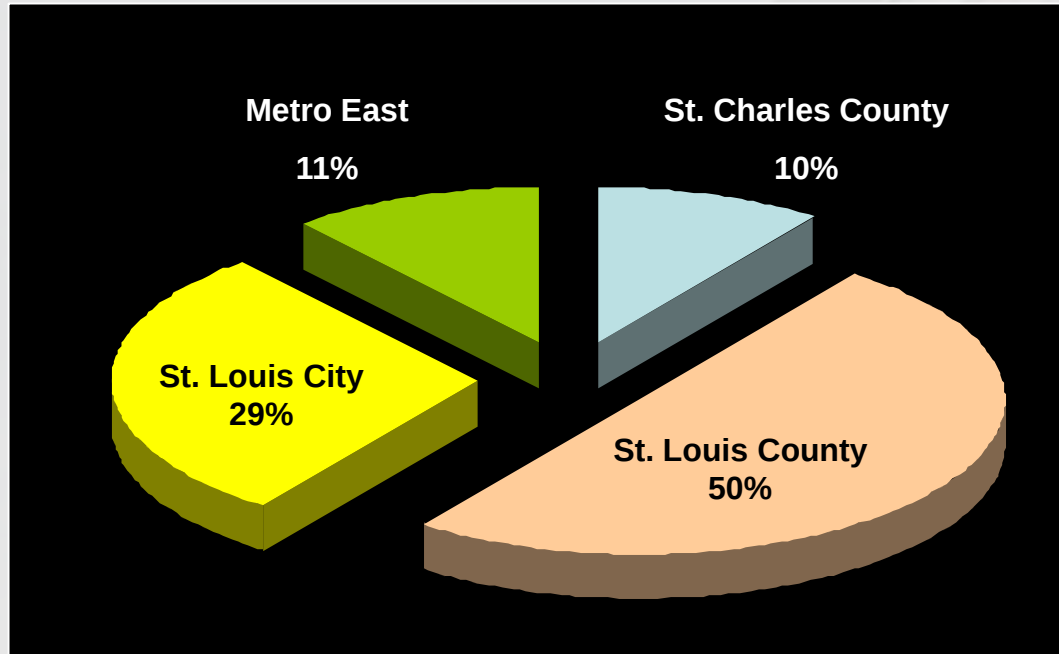
	Total Jobs	Investment
Centene	1,232	\$186 million
Edward Jones	4,000	\$350 million
Elsevier	700	\$20 million
Express Scripts	1,900	\$63 million
DHR International	200	\$40 million
Furniture Brands	150	\$14 million
Scottrade	1,300	\$73 million

Nearly 70 percent of the largest publicly owned companies are located in St. Louis County

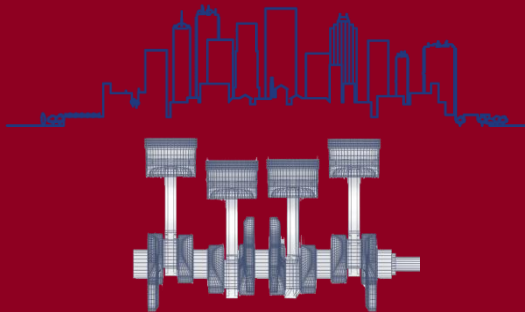
Jobs created, retained and/or planned. Current and planned investment



Percentage of Industrial Buildings



Source: Colliers Turley Martin Tucker 2009 Annual Report



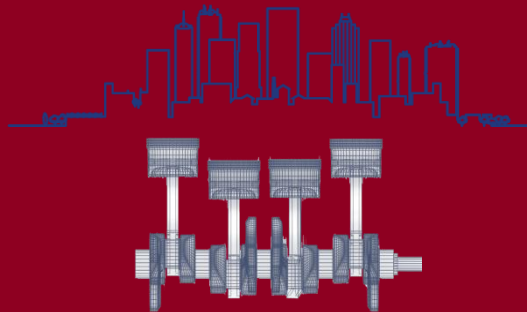
Industrial Projects



	Total Jobs	Investment
Covidien	1,530	\$100 million
Schattdecor	107	\$138 million
Seiler Instrument	190	\$6 million

Ernst & Young rates Missouri as the 10th lowest in total state and local business taxes as a percent of private economic activity.

Jobs created, retained and/or planned. Current and planned investment



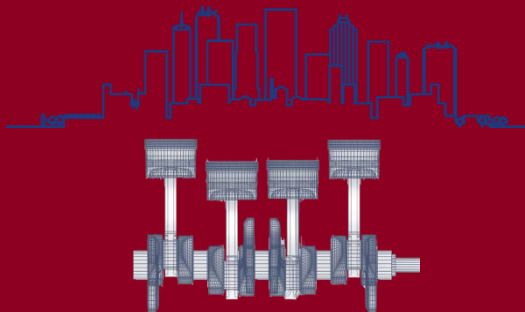
Plant and Life Sciences



	Total Jobs	Investment
Pfizer	1,050	\$350 million
BRDG Park	390	\$40 million
Monsanto	4,000	\$65 million

Missouri is ranked 3rd in percent of patents in biopharmaceuticals

Jobs created, retained and/or
planned. Current and planned
investment



Real Estate & Community Development

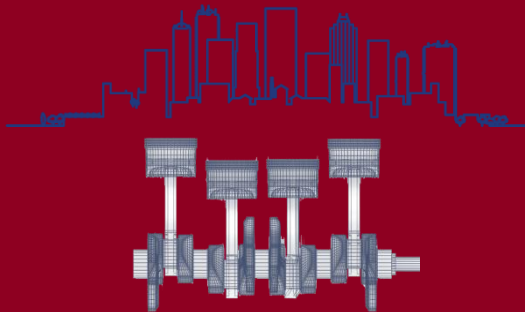
NorthPark Redevelopment Project

- \$400 million project
- \$7 billion impact on region
- 12,000 new jobs



Pinnacle's River City Entertainment

- \$450 million project
- 1,000 construction jobs
- 2,000 permanent jobs
- 4,000 ancillary service jobs



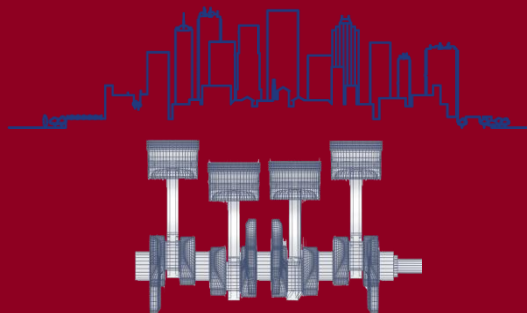
Entrepreneurial Growth



Midtown
South County
Wellston
West County

In 2007, St. Louis Enterprise Centers:

- Housed nearly 60 client companies
- Represented a vast diversity with 60 percent women, minority or immigrant-owned
- Current and graduate companies generated more than \$160 million in revenue
- Current/graduate companies provided over 715 jobs

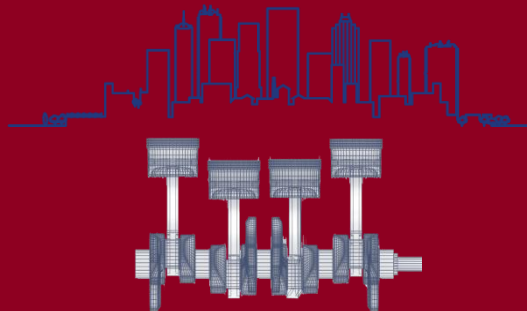


Business Finance

	# of loans/bonds	Loan amount
SBA 504 program	6	\$3,860,000
SLCEC specialty programs	5	\$470,000
Tax-exempt bonds	1	\$8,200,000
Saint Louis Business Development Fund	3	\$590,000
Saint Louis Private Fund	2	\$400,000



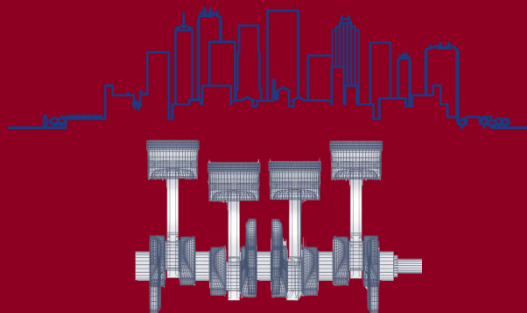
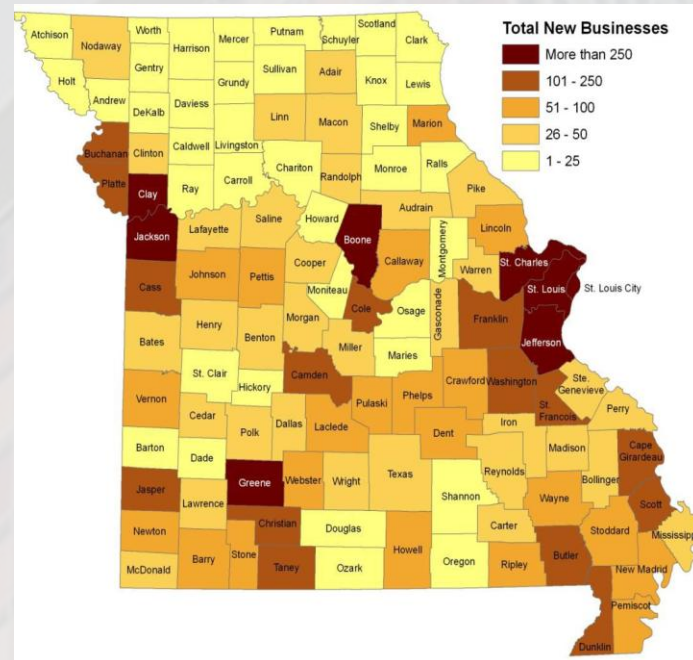
9/2009



New Business Starts

- **St. Louis County** 2,068
- Jackson (Kansas City) 1,429
- St. Charles 632
- St. Louis City 621
- Greene (Springfield) 605

*Source: Missouri Economic Research & Information Center
(MERIC), 2008*



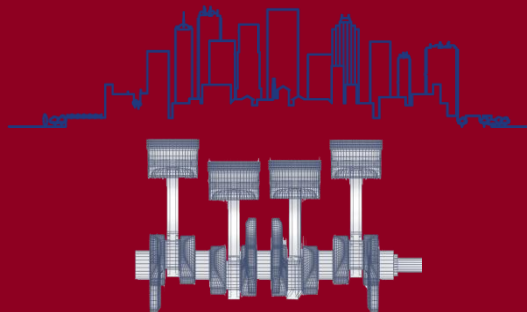
International Trade

St. Louis Metropolitan Area



Export value 2005	Export value 2006	Export value 2007
\$7,216,824,631	\$9,611,972,957	\$10,481,358,095

83 percent of the largest international companies in Missouri
are located in St. Louis County.



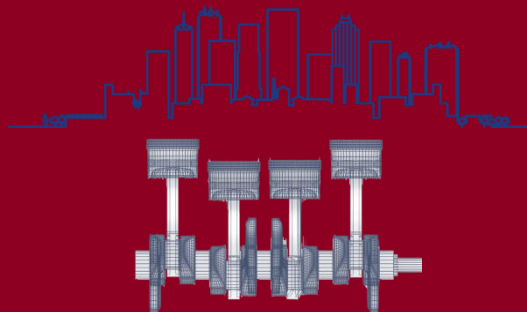
International Trade

- Export products and services
- Develop international sourcing strategies
- Find new marketing opportunities
- Educate and training resources
- China trade hub initiative



World Trade Center *Saint Louis*

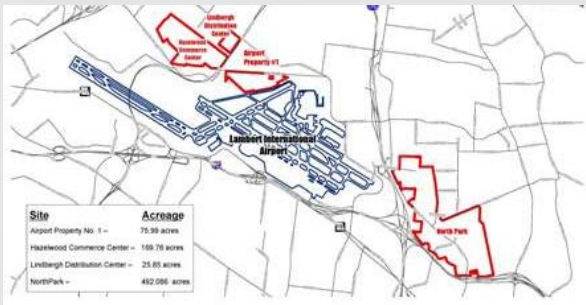
*83 percent of the largest
international companies in
Missouri are located in
St. Louis County*



Midwest-China Initiative

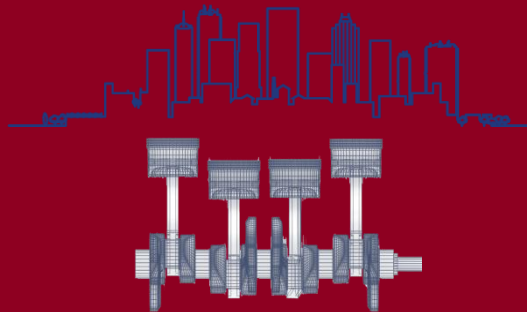
Midwest-China Air Hub and Commercialization Center

- Sophisticated hub and distribution network with air cargo flights
- Regional opportunity: business investment increases exports, job growth



St. Louis' only Foreign-Trade Zone (FTZ)

- Made up of five sites
- Duty exemption for re-exported products
- Duty deferral on imports
- Inverted tariff



SLCEC Mission

To lead in the development and growth of long-term diversified business and employment opportunities by creating innovative solutions that generate increased wealth and enhanced quality of life for the citizens, businesses and institutions of St. Louis County and our region.

